

TABULATION SHEET FOR: BID# <b>SDOC-06-073 RB</b> PAGES GO ACROSS THEN DOWN DATE/TIME: <b>04/18/06@10:00 AM</b> <b>LAMPS &amp; BALLASTS</b> READ BY: _____ RECORDED BY: _____	Competitive Edge 7650 W. 185th St. Tinley Park, IL 60477	Mayer Electric Supply Company, Inc. 6101 East Adam Drive Tampa, FL 33619-3405	Sunshine Lighting 744 Clinton Street Brooklyn, NY 11231	Wesco Distribution 2021 Directors Row Orlando, FL 32809
<b>Bid Signed - Non Collusion Form</b>	YES	YES	YES	YES
<b>Drug Free Workplace Certification</b>	YES	YES	YES	YES
<b>QUESTIONNAIRE</b>	YES	YES	YES	YES
<b>PRICE SHEET</b>				
<b>LOT A - FLUORESCENT</b>				
1. F032/741/ECO Brand & Prod # _____ Case Size: _____ Est Qty: 4,000 Unit Price \$: _____/Lamp Total \$: _____	EIKO F32T8/741K 36 .99 3,960.00	<b>SYLVANIA AS SHOWN 1.50 6,000.00</b>	NO BID	PHILIPS F32T8/TL741/ALTO 25 1.25 5,000.00
2. F40CW/RS/SS Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____/Lamp Total \$: _____	EIKO F43T12/CW/RW 30 .79 790.00	<b>SYLVANIA AS SHOWN .30 300.00</b>	NO BID	PHILIPS F34CW/RS/EW/ALTO 30 .95 950.00
3. F40 T12/CW/WM 4FT Brand & Prod # _____ Case Size: _____ Est Qty: 1,500 Unit Price \$: _____/Lamp Total \$: _____	EIKO F34T12 T12/CW/RW 30 .79 1185.00	<b>SYLVANIA AS SHOWN .30 450.00</b>	NO BID	PHILIPS F34CW/RS/EW/ALTO 30 .95 1425.00
4. CF26DD/E/841 Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____/Lamp Total \$: _____	EIKO QT26/41-4P 50 2.19 2,190.00	<b>SYLVANIA AS SHOWN 4.45 222.50 math error 4450.00</b>	NO BID	PHILIPS PL-C26W/41/4P/ALTO 10 4.44 4,440.00
5. F34CW/SS/ECO Brand & Prod # _____ Case Size: _____ Est Qty: 2,000 Unit Price \$: _____/Lamp Total \$: _____	EIKO F34T12/CW/RW 30 .79 1,580.00	<b>SYLVANIA AS SHOWN .70 1,400.00</b>	NO BID	PHILIPS F34CW/RS/EW/ALTO 30 .95 1,900.00
6. 40A34SS Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____/Lamp Total \$: _____		<b>SYLVANIA AS SHOWN .15 150.00</b>	NO BID	PHILIPS 40A-34A/EW 48 .36 360.00
7. F032/841 Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____/Lamp Total \$: _____	EIKO F32T8/841K 36 1.15 1,150.00	<b>SYLVANIA AS SHOWN 1.80 1,800.00</b>	NO BID	PHILIPS F34CW/RS/EW/ALTO 25 1.78 1,780.00
<b>TOTAL</b>	\$10,855.00	<b>\$10,322.51 corrected total \$14,550.00</b>		\$15,855.00
8. Manufacturer's name, price sheet and effective date.		<b>SYLVANIA 05-1-U 9/11/05</b>	NO BID	PHILIPS, PS100U 3/1/06
9. Minimum Order Amount (if applicable)		<b>NONE</b>	NO BID	Ø

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<b>INCANDESCENT EMERGENCY EXIT LAMPS</b>				
10. 65BR30 Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____ Total \$: _____	EIKO 65BR30/FL-120V .99 990.00	<b>SYLVANIA AS SHOWN</b> 24 1.37 <b>1,370.00</b>	NO BID	PHILIPS 65BR30/FL55 12 1.39 1,390.00
11. 60A/W/RP 120 Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____ Total \$: _____	EIKO 60A/S2/130V .29 290.00	<b>SYLVANIA AS SHOWN</b> 24 .23 <b>230.00</b>	NO BID	PHILIPS 60A/WL 48 .37 370.00
12. 75 A67/SS (130V)A19 Brand & Prod # _____ Case Size: _____ Est Qty: 1,000 Unit Price \$: _____ Total \$: _____	EIKO 75A-130V .25 250.00	<b>SYLVANIA AS SHOWN</b> 48 .30 <b>300.00</b>	NO BID	PHILIPS 75A-67A/EW-130 48 .34 340.00
13. 100A/90/SS(130V)IFA19 Brand & Prod # _____ Case Size: _____ Est Qty: 500 Unit Price \$: _____ Total \$: _____	EIKO 100A/130V .25 125.00	<b>SYLVANIA AS SHOWN</b> 48 .30 <b>150.00</b>	NO BID	PHILIPS 10A-90A/EW-130 48 .34 170.00
14. 90PAR/38/CAP/FL130V Brand & Prod # _____ Case Size: _____ Est Qty: 300 Unit Price \$: _____ Total \$: _____	EIKO 90PAR38/H/FL-130V 12 2.99 897.00	<b>SYLVANIA AS SHOWN</b> 15 3.50 <b>1,050.00</b>	NO BID	PHILIPS 90PAR38/HAL/FL-130 12 3.67 1,101.00
15. 30W 130V Med Brand & Prod # _____ Case Size: _____ Est Qty: 300 Unit Price \$: _____ Total \$: _____	EIKO 30R20/FL-130V .99 297.00	<b>SYLVANIA AS SHOWN</b> 120 .15 <b>45.00</b>	NO BID	PHILIPS 12 1.25 375.00
<b>TOAL</b>	<b>\$2,849.00</b>	<b>\$3,145.00</b>		<b>\$3,746.00</b>
16. Manufacturer's name, price sheet and effective date. _____ _____		<b>SYLVANIA</b> <b>05-1-U</b> <b>9/11/05</b>	NO BID	PHILIPS, PS100U 3/1/06
17. Minimum Order Amount (if applicable)		<b>NONE</b>	NO BID	Ø

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<b>QUARTZ</b>				
18. 150Q/CL/MC(ESL)120V Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____	EIKO ESL 4.95 371.25	SYLVANIA AS SHOWN 12 9.00 675.00	NO BID	PHILIPS 150Q/CL/MC ESL 12 9.83 737.25
19. 150Q/CL/MC(130V) Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____		SYLVANIA AS SHOWN 12 9.00 675.00	NO BID	PHILIPS 150Q/CL/MC ESL 12 12.23 917.25
20. 500 T3Q/CL(FCL)120V Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____	EIKO FCL 3.49 261.75	SYLVANIA AS SHOWN 12 3.50 262.50	NO BID	PHILIPS 500T3Q/CL FCL 12 4.29 321.75
<b>TOTAL</b>	<b>\$633.00</b>	<b>\$1,612.50</b>		<b>\$1,976.25</b>
21. Manufacturer's name, price sheet and effective date. _____		SYLVANIA 05-1-U 9/11/05	NO BID	PHILIPS, PS100U 3/1/06
22. Minimum Order Amount (if applicable) _____		NONE	NO BID	Ø
<b>MERCURY VAPOR/PARKING LOT</b>				
23. H38AV-100/DX100 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____	EIKO H38AV-100/DX100 16.95 847.50	SYLVANIA AS SHOWN 20 14.75 737.50	NO BID	PHILIPS H38AV-100/DX 20 15.34 767.00
24. H39KC-175 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 100 Unit Price \$: _____ Total \$: _____	EIKO H39KC-175/DX 5.95 595.00	SYLVANIA AS SHOWN 10 4.00 400.00	NO BID	PHILIPS H39KC-175/DX 12 6.67 667.00
25. H37KC-250/DX250 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 70 Unit Price \$: _____ Total \$: _____	EIKO 5.95 416.50	SYLVANIA AS SHOWN 6 5.00 350.00	NO BID	PHILIPS H37KC-250/DX 12 9.06 634.20
26. H33GK-400/DX400 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 150 Unit Price \$: _____ Total \$: _____		SYLVANIA H33GL400/DX 6 4.00 600.00	NO BID	PHILIPS H33GL- 400/DX 6 9.06 1,359.00
27. H33CD-400400 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____		SYLVANIA AS SHOWN 6 4.00 200.00	NO BID	PHILIPS H33C D-400 6 18.03 901.50
<b>TOTAL</b>	<b>\$1,859.00</b>	<b>\$2,287.50</b>		<b>\$4,328.70</b>
28. Manufacturer's name, price sheet and effective date. _____		SYLVANIA 05-1-U 9/11/05	NO BID	PHILIPS, PS100U 3/1/06
29. Minimum Order Amount (if applicable) _____		NONE	NO BID	Ø

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<b>HIGH PRESSURE SODIUM</b>				
30. LU50/MED Brand & Prod # _____ Case Size: _____ Est Qty: 100 Unit Price \$: _____ Total \$: _____	EIKO LU50/MED 6.95 695.00	SYLVANIA AS SHOWN 20 10.50 1,050.00	NO BID	PHILIPS C50 S 68/M 12 12.22 1,222.00
31. LU70/S62 MOGUL Brand & Prod # _____ Case Size: _____ Est Qty: 250 Unit Price \$: _____ Total \$: _____		SYLVANIA AS SHOWN 20 5.00 1250.00	NO BID	PHILIPS C70 S 62/ALTO 12 12.22 3,055.00
32. LU100/MED Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____	EIKO LU100/MED 6.95 347.50	SYLVANIA AS SHOWN 20 12.50 625.00	NO BID	PHILIPS C100 S 54/M 12 12.22 611.00
33. LU250 Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____	EIKO LU250 7.75 387.50	SYLVANIA AS SHOWN 20 12.50 625.00	NO BID	PHILIPS C250S508ALTO 12 12.22 611.00
34. LU400 Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____	EIKO LU400 8.49 424.50	SYLVANIA AS SHOWN 10 12.50 625.00	NO BID	PHILIPS C400S551/ALTO 12 12.22 611.00
35. LU150-55 Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____	EIKO LU150-55 7.49 374.50	SYLVANIA AS SHOWN 20 12.25 612.50	NO BID	PHILIPS C150S35/ALTO 12 12.22 611.00
<b>TOTAL</b>	\$2,229.00	\$4,787.50		\$6,721.00
36. Manufacturer's name, price sheet and effective date. _____		SYLVANIA 05-1-U 9/11/05	NO BID	PHILIPS, PS100U 3/1/06
37. Minimum Order Amount (if applicable) _____		NONE	NO BID	Ø

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<b>METAL HALIDE</b>				
38. M175/C/U Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____	EIKO M175/C/U 15.95 1,196.25	SYLVANIA AS SHOWN 6 14.78 1,108.50	NO BID	PHILIPS MH175/C/U 12 13.34 1,000.50
39. M250/C/U Brand & Prod # _____ Case Size: _____ Est Qty: 150 Unit Price \$: _____ Total \$: _____	EIKO M250/C/U 15.95 2,392.50	SYLVANIA AS SHOWN 6 13.25 1,987.50	NO BID	PHILIPS MH250/C/U 12 13.34 2,001.00
40. M400/C/U Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____	EIKO M400/C/U 15.95 1,196.25	SYLVANIA AS SHOWN 6 14.30 1,072.50	NO BID	PHILIPS MH400/C/U 12 13.34 1,000.50
41. M400/U Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____	EIKO M400/U 14.50 1,087.50	SYLVANIA AS SHOWN 6 11.00 825.00	NO BID	PHILIPS MH400//U 12 12.23 917.25
42. MXR10/U/MED Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____		MXR100MED 20 12.00 900.00	NO BID	PHILIPS MH100/C/M 12 16.92 1269.00
43. MXR150/U/MED Brand & Prod # _____ Case Size: _____ Est Qty: 75 Unit Price \$: _____ Total \$: _____	EIKO 13.95 1,046.25	SYLVANIA AS SHOWN 20 12.00 900.00	NO BID	PHILIPS MH150/C/M 12 16.67 1,250.25
<b>TOTAL</b>	\$6,918.75	\$6,793.50		\$7,438.50
44. Manufacturer's name, price sheet and effective date. _____			NO BID	PHILIPS, PS100U 3/1/06
45. Minimum Order Amount (if applicable) _____			NO BID	Ø
<b>TOTAL LOT A</b>		\$33,176.00		\$40,065.45

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<b>LOT B - BALLASTS</b>				
46. 806-SLH-TC-P120V Brand & Prod # _____ Case Size: _____ Est Qty: 100 Unit Price \$: _____ Total \$: _____		<b>UNIVERSAL AS SHOWN</b> 6 <b>7.00</b> <b>700.00</b>	UNIVERSAL 806SUTCP 6 16.62E 1,662.00	UNIVERSAL 806SLHTCP 6 12.92 1,292.00
47. 443-SLH-TC-P277V Brand & Prod # _____ Case Size: _____ Est Qty: 450 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 10 <b>10.00</b> <b>4,500.00</b>	UNIVERSAL 443L-SUTLCP 10 9.74 4,383.00	UNIVERSAL 443SLHTCP 10 7.43 3,343.50
48. 446-L-SLH-TC-P120V Brand & Prod # _____ Case Size: _____ Est Qty: 500 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 10 <b>10.00</b> <b>5,000.00</b>	UNIVERSAL 446L-SUTTCP 10 9.74 4,870.00	UNIVERSAL 446SLHTCP 10 7.43 3,715.00
49. 490-X-LH-TC-P Brand & Prod # _____ Case Size: _____ Est Qty: 100 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 4 <b>8.00</b> <b>800.00</b>	UNIVERSAL 490X4TTCP 4 31.50 3,150.00	UNIVERSAL 490XLHTCP 4 23.67 2,367.00
50. 1230-93U-500K 400 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 1 <b>48.00</b> <b>2,400.00</b>	UNIVERSAL S400MLTAC4M5WK 1 64.58 3,229.00	UNIVERSAL S400MLTAC4M500K 1 98.40 4920.00
51. 1030-92S-500K250 Watts Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 1 <b>11.00</b> <b>550.00</b>	UNIVERSAL H250MLTAC3MSUCK 1 37.64 1,882.00	UNIVERSAL H250MLTAC3M500K 1 36.05 1,802.50
52. G4-IN-T8-120V Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 10 <b>7.00</b> <b>350.00</b>	UNIVERSAL B432I120RH 10 13.26 663.00	UNIVERSAL B432I120RH 10 12.23 611.50
53. 806-SLH-TC-P Brand & Prod # _____ Case Size: _____ Est Qty: 50 Unit Price \$: _____ Total \$: _____		<b>SYLVANIA AS SHOWN</b> 6 <b>15.00</b> <b>750.00</b>	UNIVERSAL 806SLHTCP 6 16.62 831.00	UNIVERSAL 806SLHTCP 6 12.92 646.00
<b>TOTAL</b>		<b>\$15,050.00</b>	<b>\$20,670.00</b>	<b>\$18,697.50</b>
54. Manufacturer's name, price sheet and effective date.		<b>UNIVERSAL DPSOS18T 2-18-06</b>	UNIVERSAL DPS0218L	PHILIPS, DPS100U 6/6/05
55. Minimum Order Amount (if applicable)		<b>NONE</b>	200.00 FOR FREE FRIGHT	Ø
56. BALANCE OF PRODUCT LINE DISCOUNT (LOTS A & B) _____%		<b>50%</b>	ONLY B SUNSHINE IS ONLY BIDDING UNIVERSAL BALLAST	LOT A25% LOT B PER PAGES 23 & 24

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<b>DISCOUNT FOR THE BALANCE OF ELECTRO MAGNETIC FLUORESCENT BALLASTS PRODUCT LINE AS LISTED IN CATALOG</b>				
57. Fluorescent Ballasts Fixed Discount		50%	72%	79%
58. Manufacturer's name, price sheet and effective date.		UNIVERSAL DPSOS18T 2-18-06	UNIVERSAL DPSO218L59	UNIVERSAL, DPS0606L 6/6/05
59. Minimum Order Amount (if applicable)		NONE	200.00 FOR FREE FREIGHT	0%
<b>DISCOUNT FOR THE BALANCE OF HID BALLASTS PRODUCT LINE AS LISTED IN CATALOG</b>				
60. Ballasts Fixed Discount		50%	71%	79%
61. Manufacturer's name, price sheet and effective date.		UNIVERSAL DPSOS18T 2-18-06	UNIVERSAL DPSO218L59	UNIVERSAL, DPS0606L 6/6/05
62. Minimum Order Amount (if applicable)		NONE	200.00 FOR FREE FREIGHT	Ø
<b>DISCOUNT FOR THE BALANCE OF SIGN BALLASTS PRODUCT LINE AS LISTED IN CATALOG</b>				
63. Sign Ballasts Fixed Discount		50%	67%	66%
64. Manufacturer's name, price sheet and effective date.		UNIVERSAL DPSOS18T 2-18-06	UNIVERSAL DPSO218L59	UNIVERSAL, DPS0606L 6/6/05
65. Minimum Order Amount (if applicable)		NONE	200.00 FOR FREE FREIGHT	Ø
<b>DISCOUNT FOR THE BALANCE OF ELECTRONIC BALLASTS PRODUCT LINE AS LISTED IN CATALOG</b>				
66. Electronic Ballasts Fixed Discount		50%	77%	79%
67. Manufacturer's name, price sheet and effective date.		UNIVERSAL DPSOS18T 2-18-06	UNIVERSAL DPSO218L59	UNIVERSAL, DPS0606L 6/6/05
68. Minimum Order Amount (if applicable)		NONE	200.00 FOR FREE FREIGHT	Ø
69. Discount off miscellaneous parts and supplies offered by vendor.		40%	25% Balance of non excluded & items in Universal Catalog	25% OFF