



The School District of Osceola County, Florida

Blaine A. Muse - Superintendent

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October 16, 2006

RFP # SDOC-07-036-CB

THE PURCHASE OF WIDE AREA NETWORK INSTALLATION AND SERVICE

Addendum # 1

This addendum is being issued to clarify areas, statements, requests, and specifications in the original document that the District felt needed an extra explanation, to answer questions that have been submitted by prospective bidders, or to correct mistakes or errors.

If you have any questions regarding this Addendum please feel free to contact Charles Brooks, Senior Buyer, by phone at (407) 870-4023 or by email at brooksc@Osceola.k12.fl.us

1. RFP Opening has been re-scheduled for Thursday, November 9, 2006 at 2:00 PM; all responses must be delivered to:

The School District of Osceola County
Purchasing Department
817 Bill Beck Boulevard
Building 2000
Kissimmee, FL 34744



THOMAS E. CHALIFOUX
DISTRICT NO. 2 KISSIMMEE
PHONE: (407) 846-0977

TOM GREER
DISTRICT NO. 4 KISSIMMEE
PHONE: (407) 892-8200

JOHN MCKAY
DISTRICT NO. 5 ST. CLOUD
PHONE: (407) 957-4056

DAVID E. STONE
DISTRICT NO. 3 KISSIMMEE
PHONE: (407) 933-2700

JAY WHEELER
DISTRICT NO. 1 KISSIMMEE
PHONE: (407) 390-0505

Board Meets First Tuesday of Each Month

DISTRICT-WIDE ACCREDITATION BY THE SOUTHERN ASSOCIATION OF COLLEGES AND SCHOOLS

An Equal Opportunity Agency

2. Page 7, Paragraph 2, KEY EVENTS & DATES replace with the following:

SOLICITATION PERIOD FOR REQUEST FOR PROPOSALS	
October 10, 2006	Release RFP.
October 12 – October 25, 2006	Proposers’ site visits (page 22) – Inspections can be scheduled if needed and coordinated with Charles Brooks, Senior Buyer (page 14).
October 26, 2006	Pre-Bid Conference @ 9:00 a.m.
October 27, 2006	Release of any required Addenda to RFP
November 9, 2006 @ 2:00 p.m.	RFP opening date and time.
EVALUATION PERIOD FOR RFP	
November 13, 2006	Purchasing Department submits qualified RFP responses to evaluating team.
November 14 – November 16, 2006	Evaluation team meets to rank qualified RFP responses
November 28, 2006	If required, proposer presentations. Proposers’ will be notified.
November 29 – November 30, 2006	If required, contract negotiations with ranked proposers.
December 4, 2006	Final Recommendation.
December 4, 2006	Tabulation posted on web site.
DISTRICT APPROVAL PERIOD FOR RFP	
December 19, 2006	District Approval.
December 20, 2006	Proposer Notification/Preparation after District approval.
GENERAL PERFORMANCE TIME LINE FOR RFP	
December 19, 2006	Installation starts.
July 1, 2007	Complete and final installation.

3. Page 10, Paragraph 16, **EVALUATION CRITERIA**, is amended as follows:

1. PRICE 22 POINTS
 Lowest cost proposal earns 22 points. Other proposals earn points based on percentage relationship to lowest proposal.
2. SERVICE LEVEL AGREEMENT (SLA) 19 POINTS
3. QUALITY OF SERVICE (QOS) 19 POINTS
4. PROTOCOL 5 POINTS
5. SCOPE OF WORK 5 POINTS
6. NETWORK BUILD-OUT 5 POINTS
7. INTANGIBLE VALUES 5 POINTS
8. REFERENCES 5 POINTS

- 9. INSTALLATION & CUT-OVERS 5 POINTS
- 10. EMPLOYEE AND MANAGEMENT QUALIFICATIONS 5 POINTS
- 11. REFERENCES 5 POINTS

Maximum Total Points 100 POINTS

- 4. Page 15, Paragraph 4, **INSTALLATION and CUT-OVER TIME LINES**, is amended as follows:
Only the second sentence is being amended, no other changes.

From the contract award date through June 30, 2007, the awarded proposer will be authorized to begin designing, engineering, permitting, and completing any construction necessary in preparation of commencing cut-over. All three core sites and the remote sites should be cut-over and completed by June 30, 2007. **Sites should be cut-over with little or no interruption of service. All charges for awarded proposer's WAN services and invoices will begin and be dated after June 30, 2007. Under no circumstances should**

- 5. Page 17, paragraph 5, **SCOPE OF WORK**, is amended as follows:

- 5.2.2 The core sites will be configured as either 200 Mbps, 1 Gbps or 10 Gbps full duplex Ethernet. A physically diverse redundant path between cores is required through the proposer's network. The full duplex speed must be guaranteed through the proposer's network, for each connection.

- 5.2.3 All of the remote sites will attach to the proposer's network in a logical point to point configuration of either 10 Mbps, 100 Mbps or 1 Gbps full duplex per connection, (see Attachment "A"). The full duplex speeds must be guaranteed through the proposer's network, for each connection.

- 5.3.1 The WAN connection for the District Office core site must be the first site connected to the network.

- 6. Page 18, paragraph 6.1, **SERVICE LEVEL AGREEMENT**, is amended as follows:

- 6.1 Any core site or remote site with network availability below 99.999% in any given month, twenty-four (24) hours per day, seven (7) days per week, the District may assess one (1) day of credit toward the monthly charge for that location, not to exceed the monthly charge for that site.

- 6.4 Network outages at any of the District's core sites should be less than two (2) hours per fiscal year. Any outages of fifteen (15) minutes or more of continuous unavailability occurring at any core site, the District should receive one (1) day of credit toward the monthly charge for that site, not to exceed the monthly charge for that site. If the total outages for any one (1) fiscal year (July 1 through June 30) exceeds four (4) hours for all core sites combined, then the District should receive one (1) month's credit for the lowest monthly cost core site to appear on the next billing cycle. No credits issued for network outages should exceed the monthly charge for any site.

- 6.8 Network latency, defined as the time taken for an IP packet to traverse between any of the remote sites and its core site roundtrip, should be guaranteed not to exceed 30 ms. The roundtrip from adjacent core sites should be guaranteed not to exceed 15 ms. In the event the performance level is not met during any one (1) calendar month, the awarded vendor should provide one (1) day of credit per occurrence toward the monthly charge for that site/core not to exceed the total monthly charge for that site.
- 6.9 Packet loss, defined as the percentage of packets that are dropped between core site and/or any core and it's remote site, should not exceed five percent (5%) during any one month. In the event this occurs during any one (1) calendar month, the awarded vendor should provide one (1) day of credit toward the monthly charge for that circuit, not to exceed the total monthly charges for that circuit

7. Page 21, paragraph 8, PROTOCOLS, is amended as follows:
Top of the page, second sentence.

The current architecture of the LAN Networks within the district uses private 10.x.x.x IP address pools that are divided into sub-nets representing each campus. The 2nd octet represents the cost center number (Class B per site). The 3rd octet would be the VLAN in which that network resides. The District also uses 172.16.x.x and 192.168.x.x with the 3rd octet representing the VLAN as stated above. In most cases the District uses a Class C subnet mask.

8. Page 23, paragraph 4, SECTION 1: APPLIES TO THE THREE (3) CORE SITES is amended as follows:

Harmony High School, District Office, and Poinciana High School. Proposers are to:

RESPONSE FORM: SECTION 1 – CORE SITE LOCATIONS – PRICING SHEET: List your flat monthly rate for TWO connections at 200 Mbps, 1 Gbps and 10 Gbps for each core site. Proposers are to indicate pricing for 1 through 5 years.

9. Page 23, paragraph 5, SECTION 2: APPLIES TO THE REMOTE SITES is amended as follows:
Locations of each remote site are shown on the RFP Response Forms.

RESPONSE FORM: SECTION 2 – REMOTE SITES – PRICING SHEETS: List your flat monthly rate for a single 10 Mbps, 100 Mbps and 1 Gbps for each remote site.

NOTE: Any additional monthly cost to connect remote sites to core site (if any) must be included in remote site monthly fee.

10. Page 24, paragraph 6, SECTION 3 – “OPTIONAL” EMPLOYEE BROADBAND SERVICES DISCOUNT PROGRAM is amended as follows:

This section will not be considered as part of the evaluation process. The District has approximately 6,500 employees in total who may potentially wish to use this service. Indicate the fixed percentage discount off current residential customer rates your company is willing to offer to school district employees for personal broadband Internet Services, including installation, monthly service fees,

equipment rentals, etc. Submit a copy of your residential rate schedule with your RFP response. Suggested services are to include: E-mail, e-mail accounts, portal access for web e-mail, e-mail to be filtered for viruses and SPAM and Broadband connection – minimum 128kbps upstream and 1.5mbps downstream.

11. Pages 26, 27, 28, 29, 30, 31 and Attachment “A” in its entirety are being replaced by the following pages.

RESPONSE FORM: SECTION 1 - CORE SITE LOCATIONS - PRICING SHEET			
PHYSICALLY DIVERSE REDUNDANT PATHS			
YEARS 1 THROUGH 5			
Flat Monthly Fee for			
CORE SITES (3)	2 - 200 Mbps connections	2 - 1 Gbps connections	2 - 10 Gbps connections
Harmony High School 3601 Arthur J Gallagher Blvd St Cloud, FL 34771	\$	\$	\$
District Adm. Complex 817 Bill Beck Blvd Kissimmee, FL 34744	\$	\$	\$
Poinciana High School 2300 South Poinciana Blvd Kissimmee, FL 34758	\$	\$	\$
GRAND TOTALS - ALL 3 CORE SITES - YEARS 1 THROUGH 5:	\$	\$	\$

NOTE: ANY ADDITIONAL MONTHLY COSTS TO CONNECT REMOTE SITES TO CORE SITES (if any) MUST BE INCLUDED IN REMOTE SITE MONTHLY FEE.

RESPONSE FORM: SECTION 2 - REMOTE SITES - PRICING SHEETS			
High School Remote Sites	YEARS 1 THROUGH 5		
	Flat Monthly Fee for		
	10 Mbps	100 Mbps	1 Gbps
Celebration High	\$	\$	\$
Osceola Education Center	\$	\$	\$
Osceola High	\$	\$	\$
St Cloud High	\$	\$	\$
Technical Education Center of Osceola Professional & Technical High School	\$	\$	\$
TOTAL - HIGH SCHOOL REMOTE SITES - (5 sites)	\$	\$	\$

Middle School Remote Sites	YEARS 1 THROUGH 5		
	Flat Monthly Fee for		
	10 Mbps	100 Mbps	1 Gbps
Denn John Middle	\$	\$	\$
Horizon Middle	\$	\$	\$
Kissimmee Middle	\$	\$	\$
Neptune Middle	\$	\$	\$
Parkway Middle	\$	\$	\$
St Cloud Middle	\$	\$	\$
TOTAL - MIDDLE SCHOOL REMOTE SITES - (6 sites)	\$	\$	\$

ANY ADDITIONAL MONTHLY COST TO CONNECT REMOTE SITES TO CORE SITES (if any) MUST BE INCLUDED IN REMOTE SITE MONTHLY FEE.

RESPONSE FORM: SECTION 2 - REMOTE SITES - PRICING SHEETS			
Intermediate School Remote Sites	YEARS 1 THROUGH 5		
	Flat Monthly Fee for		
	10 Mbps	100 Mbps	1 Gbps
Discovery Intermediate	\$	\$	\$
Narcoossee Intermediate	\$	\$	\$
TOTAL - INTERMEDIATE SCHOOL REMOTE SITES - (2 sites)	\$	\$	\$

Elementary School Remote Sites	YEARS 1 THROUGH 5		
	Flat Monthly Fee for		
	10 Mbps	100 Mbps	1 Gbps
Boggy Creek Elementary	\$	\$	\$
Celebration K8	\$	\$	\$
Central Ave Elementary	\$	\$	\$
Chestnut Elementary	\$	\$	\$
Cypress Elementary	\$	\$	\$
Deerwood Elementary	\$	\$	\$
Hickory Tree Elementary	\$	\$	\$
Highlands Elementary	\$	\$	\$

ANY ADDITIONAL MONTHLY COST TO CONNECT REMOTE SITES TO CORE SITES (if any) MUST BE INCLUDED IN REMOTE SITE MONTHLY FEE.

RESPONSE FORM: SECTION 2 - REMOTE SITES - PRICING SHEETS CONTINUED			
Elementary School Remote Sites Continued	YEARS 1 THROUGH 5		
	Flat Monthly Fee for		
	10 Mbps	100 Mbps	1 Gbps
Kissimmee Elementary	\$	\$	\$
Lakeview Elementary	\$	\$	\$
Michigan Avenue Elementary	\$	\$	\$
Mill Creek Elementary	\$	\$	\$
Partin Settlement Elementary	\$	\$	\$
Pleasant Hill Elementary	\$	\$	\$
Poinciana Elementary	\$	\$	\$
Reedy Creek Elementary	\$	\$	\$
St Cloud Elementary	\$	\$	\$
Sunrise Elementary	\$	\$	\$
Thacker Elementary	\$	\$	\$
Ventura Elementary	\$	\$	\$
TOTAL - ELEMENTARY SCHOOL REMOTE SITES - (20 sites)	\$	\$	\$

ANY ADDITIONAL MONTHLY COST TO CONNECT REMOTE SITES TO CORE SITES (if any) MUST BE INCLUDED IN REMOTE SITE MONTHLY FEE.

RESPONSE FORM: SECTION 2 - REMOTE SITES - PRICING SHEETS			
Alternative Education Remote Sites	YEARS 1 THROUGH 5		
	Flat Monthly Fee for		
	10 Mbps	100 Mbps	1 Gbps
Adolescent Residential Campus	\$	\$	\$
Adult Learning Center of Osceola	\$	\$	\$
Curriculum Annex	\$	\$	\$
Juvenile Detention Center			
Maintenance	\$	\$	\$
New Beginnings Educational Complex	\$	\$	\$
Osceola County School of the Arts	\$	\$	\$
Ross Jeffereies Educational Complex	\$	\$	\$
Transportation	\$	\$	\$
Vision Center	\$	\$	\$
TOTAL - ALTERNATIVE EDUCATIONAL REMOTE SITES - (10 sites)	\$	\$	\$

ANY ADDITIONAL MONTHLY COST TO CONNECT REMOTE SITES TO CORE SITES (if any) MUST BE INCLUDED IN REMOTE SITE MONTHLY FEE.

RESPONSE FORM: SECTION 3 – “OPTIONAL”

RESPONSE FORM: SECTION 3 – “OPTIONAL”		
SECTION 3	<p>The district has approximately 6,500 employees in total who may potentially wish to use this service. Indicate the fixed percentage discount off current residential customer rates your company is willing to offer to School District employees for personal broadband internet services, including installation, monthly service fees, equipment rentals, etc. Suggested services to include: Email - email accounts, portal access for web email, email to be filtered for viruses and SPAM. Broadband Connection - Minimum 128 Kbps upstream and 1.5 Mbps downstream. Submit a copy of your residential rate schedule with your RFP response.</p>	**OPTIONAL**
		THIS SECTION IS NOT SUBJECT TO EVALUATION
		EMPLOYEE BROADBAND SERVICES DISCOUNT PROGRAM
		Monthly Discount Rate _____% Installation Discount _____%

IP Address	Facility	Street	City	Zip	Phone	WAN Router	WAN Core
10.00.x.x	District Office	817 Bill Beck Blvd	Kissimmee	34744	(407)870-4600	7204	6513
10.01.x.x						7204	
10.03.x.x	Poinciana High	2300 S. Poinciana Blvd	Kissimmee	34758	(407) 870-4860	3825	6509
10.04.x.x	Osceola High	420 S. Thacker Ave	Kissimmee	34741	(407) 518-5400	3825	6509
10.05.x.x	St Cloud Middle	1975 Michigan Ave	St Cloud	34769	(407) 891-3200	3825	6509
10.06.x.x	Horizon Middle	2020 Ham Brown Road	Kissimmee	34746	(407) 943-7240	3825	4006
10.07.x.x	Michigan Avenue Elementary	2015 S. Michigan Ave	St Cloud	34769	(407) 891-3140	MC3810	3550-12G
10.08.x.x	St Cloud High	2000 Bulldog Lane	St Cloud	34769	(407) 891-3100	3825	6509
10.09.x.x	Kissimmee Middle	2410 Dyer Blvd	Kissimmee	34741	(407) 870-0857	3825	4507
10.11.x.x	Boggy Creek Elementary	810 Florida Parkway	Kissimmee	34743	(407) 344-5060	3825	6509
10.12.x.x	Ross Jeffries Complex	1200 Vermont Ave	St Cloud	34769	(407) 891-3160	MC3810	3550-12G
10.13.x.x	Mill Creek Elementary	1700 Mill Slough Rd	Kissimmee	34744	(407) 935-3660	2620XM	3550-12G
10.14.x.x	Thacker Elementary	301 Thacker Ave	Kissimmee	34741	(407) 935-3540	3640	6509
10.15.x.x	Technical Education Center / Professional & Technical High School	501 Simpson Road	Kissimmee	34744	(407) 344-5080	3825	6509
10.16.x.x	Denn John Middle	2001 Denn John Lane	Kissimmee	34744	(407) 935-3560	3825	6509
10.17.x.x	Discovery Intermediate	5350 San Miguel Road	Kissimmee	34758	(407) 343-7300	3640	6509
10.18.x.x	Neptune Middle	2727 Neptune Road	Kissimmee	34744	(407) 935-3500	3825	6509
10.19.x.x	Parkway Middle	857 Florida Parkway	Kissimmee	34743	(407) 344-7000	2620	4507
10.20.x.x	Reedy Creek Elementary	5100 Eagles Trail	Kissimmee	34758	(407) 935-3580	3825	6009
10.21.x.x	Hickory Tree Elementary	2355 Old Hickory Tree Rd	St Cloud	34772	(407)891-3120	MC3810	6509
10.22.x.x	Lakeview Elementary	2900 5th Street	St Cloud	34769	(407) 891-3220	3825	3550-12G
10.23.x.x	Ventura Elementary	275 Waters Edge Dr	Kissimmee	34743	(407) 344-5040	2620XM	3550-12G
10.24.x.x	Deerwood Elementary	3701 Marigold Ave	Kissimmee	34758	(407)870-2400	3825	3550-12G
10.25.x.x	Cypress Elementary	2251 Lakeside Dr	Kissimmee	34744	(407)344-5006	2620	3550-12G
10.26.x.x	Central Ave Elementary	500 W Columbia Ave	Kissimmee	34741	(407)343-7332	3825	6513E
10.27.x.x	Highlands Elementary	800 W Donegan Ave	Kissimmee	34741	(407)935-3620	3825	6509
10.28.x.x	Pleasant Hill Elementary	1253 Pleasant Hill Rd	Kissimmee	34746	(407) 935-3700	2620XM	3550-12G
10.29.x.x	New Beginnings Educational	2320 New Beginnings Rd	Kissimmee	34744	(407) 344-5010	3825	6509

IP Address	Facility	Street	City	Zip	Phone	WAN Router	WAN Core
	Complex						
10.30.x.x	Transportation	401 Simpson Road	Kissimmee	34744	(407) 518-4540	3640	3524XL
10.32.x.x	Narcoossee Intermediate	2700 N Narcoossee Rd	St Cloud	34771	(407) 891-6600	6509	6509
10.33.x.x	Kissimmee Elementary	3700 W Donegan Ave	Kissimmee	34741	(407) 935-3640	3745	4507R
10.34.x.x	Adolescent Residential Campus	5970 S Orange Blossom Tr	Intercession City	33848	(407) 846-5294	MC3810	N/A
10.37.x.x	Juvenile Detention Center	2330 New Beginnings Rd	Kissimmee	34744	(407)943-3055	MC3810	N/A
10.38.x.x	Curriculum Annex	1022 Virginia Ave	St Cloud	34769	(407) 870-4934	2650XM	3524XL
10.39.x.x	Osceola Education Center	2218 E IBMH	Kissimmee	34744	(407) 846-3976	3825	4006
10.43.x.x	Poinciana Elementary	4201 Rhododendron Ave	Kissimmee	34758	(407) 343-4500	3825	3550-12G
10.44.x.x	Partin Settlement Elementary	2434 Remington Blvd	Kissimmee	34744	(407) 518-2000	2620	3550-12G
10.45.x.x	Adult Learning Center of Osceola	705 Simpson Rd	Kissimmee	34744	(407) 518-8140	3640	3550-24MMF
10.47.x.x	Osceola School for the Arts	3151 N. Orange Blossom Tr	Kissimmee	34744	(407) 931-4803	2620	3550-12G
10.49.x.x	Maintenance	2540 Old Dixie Hwy	Kissimmee	34744	(407) 935-3740	3640	N/A
10.50.x.x	Celebration High	1809 Celebration Blvd	Celebration	34747	(321) 939-6600	3661	6509
10.51.x.x	Celebration K8	510 Campus St	Celebration	34747	(407) 566-2300	3825	6509
10.53.x.x	Vision Center	3279 S John Young Pkwy	Kissimmee	34746	(407) 931-2574	MC3810	N/A
10.55.x.x	Harmony High	3601 Arthur J Gallagher Blvd	St Cloud	34771	(407) 933-9900	3745	6509
10.57.x.x	Chestnut Elementary	4300 Chestnut Street	Kissimmee	34759	(407)870-4864	3825	3750-48PS EMI
10.58.x.x	Sunrise Elementary	1925 Ham Brown Road	Kissimmee	34746	(407) 870-4866	3825	3750-48PS EMI
10.59.x.x	St Cloud Elementary	2701 Corporate Campus Way	St Cloud	34769	(407) 891-3160	3825	3750-48PS EMI

All questions regarding any information contained in this
RFP and Addendum are to be sent via email to:

RFP CONTACT PERSON:

Charles Brooks, Senior Buyer
Purchasing Department
School District of Osceola County, FL
817 Bill Beck Boulevard, Building 2000
Kissimmee, FL 34744-4495
Facsimile: (407) 870-4616
Telephone: (407) 870-4023
Email: brooksc@Osceola.k12.fl.us

The above addendum # 1 is hereby made an integral part of the original Request For Proposal and all proposers shall consider this addendum as part of the original RFP #SDOC-07-036-CB.

RETURN ACKNOWLEDGEMENT WITH THE RFP BY 2:00 P.M., 11/09/06

ACKNOWLEDGMENT

This addendum #1 to RFP #SDOC-07-036-CB, The Purchase of Wide Area Network Installation and Service, has been received and is fully understood.

Company: _____ Date: _____

Address: _____ Zip Code: _____

E-mail address: _____

Phone: _____ Fax: _____

Signature: _____