

TABULATION SHEET FOR: BID# SDOC-07-055-KR PAGES GO ACROSS THEN DOWN DATE/TIME: 01/23/07@2:00PM PURCHASE AND REPAIR OF TWO-WAY RADIOS READ BY: <u>Kristy Rumping</u> RECORDED BY: <u>Laura Elam</u>	Communications Products, Inc. 3701 N. John Young Pkwy #101 Orlando, FL 32804	First Communications, Inc. 234 Blountstown Hwy Tallahassee, FL 32304	Prestige Communications, Inc. 4253 13th Street Saint Cloud, FL 34769	T.A. Radio Communications 700 S. John Rhodes Blvd. Ste C1 W. Melbourne, FL 32904	TBA Communications 6302 Benjamin Road Tampa, FL 33634	TerryComm Wireless Systems 4155 Dow Rd. Unit N Melbourne, FL 32934	TRS Wireless, Inc. 1711 South Division Avenue Orlando, FL 32805	TWI Communications PO Box 700387 St. Cloud, FL 34770
Bid Signed - Non Collusion Form	YES	YES	YES	YES	YES	YES	YES	YES
Questionaire?	YES	YES	YES	YES	YES	YES	YES	YES
Manufacturer's Certificate of Warranty?	YES	NO	YES	YES	YES	YES	YES	YES
Drug Free Workplace Certification Form	YES	YES	YES	YES	YES	YES	YES	YES
Addendum 1?	YES	YES	YES	YES	YES	YES	YES	YES
Insurance Certificate	YES	YES	YES	YES	YES	YES	NO	YES
Certificate of Debarment	YES	YES	YES	YES	YES	YES	YES	YES
PRICE SHEET								
Lot #1- Purchase/Repair of ICOM Two-Way Radios								
1. ICOM F-11 VHF, Rotary type, Ni-Cd Battery, Trickle Charger Est. Qty-5 Unit Cost \$ _____/each Total Cost \$ _____	140.00 700.00	199.00 995.00	NO BID	159.17 795.85	NO BID	135.00 675.00	198.00 990.00	140.36 701.80
2. ICOM F-11 VHF, Rotary type, Ni-Cd Battery, Rapid Rate Charger Est. Qty-5 Unit Cost \$ _____/each Total Cost \$ _____	150.00 750.00	199.00 995.00	NO BID	170.95 854.75	NO BID	148.00 740.00	208.00 1,040.00	153.42 767.10
3. ICOM F-11S VHF, Toggle type, Ni-Cd Battery, Trickle Charger Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	175.00 175.00	199.00 199.00	NO BID	154.10 154.10	NO BID	129.00 129.00	198.00 198.00	133.83 133.83
4. ICOM F-11S VHF, Toggle type, Ni-Cd Battery, Rapid Rate Charger Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	186.00 186.00	199.00 199.00	NO BID	164.25 164.25	NO BID	142.00 142.00	208.00 208.00	146.89 146.89

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5. ICOM F-21 UHF, Rotary type, Ni-Cd Battery, Trickle Charger Est. Qty-35 Unit Cost \$ _____/each Total Cost \$ _____	150.00 5,250.00	199.00 6,965.00	NO BID	159.17 5,570.95	NO BID	135.00 4,725.00	205.00 7,175.00	140.36 4,912.60
6. ICOM F-21 UHF, Rotary type, Ni-Cd Battery, Rapid Rate Charger Est. Qty-35 Unit Cost \$ _____/each Total Cost \$ _____	161.00 5,635.00	199.00 6,965.00	NO BID	170.95 5,983.25	NO BID	148.00 5,180.00	221.00 7,735.00	153.42 5,369.70
7. ICOM F-21S UHF, Toggle type, Ni-Cd Battery, Trickle Charger Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	175.00 175.00	199.00 199.00	NO BID	154.10 154.10	NO BID	129.00 129.00	206.00 206.00	133.83 133.83
8. ICOM F-21S UHF, Toggle type, Ni-Cd Battery, Rapid Rate Charger Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	186.00 186.00	199.00 199.00	NO BID	164.25 164.25	NO BID	141.00 141.00	212.00 212.00	146.89 146.89
9. ICOM F-24 UHF, Rotary type, Lithium Battery, Rapid Rate Charger Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	206.00 206.00	199.00 199.00	NO BID	225.18 225.18	NO BID	217.00 217.00	247.00 247.00	225.23 225.23
10. ICOM F-24S UHF, Toggle type, Lithium Battery, Rapid Rate Charger Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	196.00 196.00	199.00 199.00	NO BID	215.03 215.03	NO BID	204.00 204.00	235.00 235.00	212.17 212.17
11. Total for Lot #1 \$ _____	\$ 13,459.00	\$ 17,114.00	NO BID	\$ 14,281.71	NO BID	\$ 12,282.00	\$ 18,246.00	\$ 12,750.04

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12. Are you a manufacturer authorized dealer for ICOM? _____Yes_____No (If so, Please submit certificate with bid response)	YES	YES	NO BID	YES	NO BID	YES	YES	YES
13. What is the standard manufacturer warrant for ICOM Two-Way Radios? _____	2 YR	2 YR	NO BID	2 YR	NO BID	2 YR	2 YR	2 YR
14. Are you able to perform warranty work at your facility? _____Yes_____No	YES	N/A	NO BID	YES	NO BID	YES	YES	YES
15. Hourly Rate for Repair work \$_____/Hour	\$ 95.00	\$ 59.00	NO BID	\$ 75.00	NO BID	\$ 75.00	\$ 85.00 flat rate per unit	\$ 60.00
16. Markup on parts/Accessories _____%	20.00%	14.00%	NO BID	20.00%	NO BID	20.00%	10.00%	25.00%
17. Best Delivery time after receipt of Purchase Order _____days.	3 DAYS	3 DAYS ***This pricing is for HYT brand radios not ICOM	NO BID	5-7 DAYS	NO BID	5 DAYS	10 DAYS	10 DAYS
Lot #2- Purchase/Repair of Kenwood Two-Way Radios								
1. Kenwood TK2160 LKP Est. Qty-1 Unit Cost \$_____/each Total Cost \$_____	NO BID	199.00 199.00	225.00 225.00	240.00 240.00	189.00 189.00	269.00 269.00	285.00 285.00	269.56 269.56
2. Kenwood TK3160 LKP Est. Qty-1 Unit Cost \$_____/each Total Cost \$_____	NO BID	199.00 199.00	232.00 232.00	250.00 250.00	198.00 198.00	279.00 279.00	310.00 310.00	281.06 281.06

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3. Kenwood TK2200LK (2 Channel), Li-Ion Battery, Rapid Rate Charger Est. Qty-5 Unit Cost \$ _____/each Total Cost \$ _____	NO BID	199.00 995.00	186.00 930.00	200.00 1,000.00	149.00 745.00	180.00 900.00	199.00 995.00	172.50 862.50
4. Kenwood TK2200LK2 (8 Channel), Li-Ion Battery, Rapid Rate Charger Est. Qty-15 Unit Cost \$ _____/each Total Cost \$ _____	NO BID	199.00 2,985.00	200.00 3,000.00	210.20 3,153.00	159.00 2,385.00	191.00 2,865.00	203.00 3,045.00	184.23 2,763.45
5. Kenwood TK3200LK (2 Channel), Li-Ion Battery, Rapid Rate Charger Est. Qty-5 Unit Cost \$ _____/each Total Cost \$ _____	NO BID	199.00 995.00	196.00 980.00	210.20 1,051.00	159.00 795.00	191.00 955.00	203.00 1,015.00	184.23 921.15
6. Kenwood TK3200LK3 (15 Channel), Li-Ion Battery, Rapid Rate Charger Est. Qty-15 Unit Cost \$ _____/each Total Cost \$ _____	NO BID	199.00 2,985.00	206.00 3,090.00	220.40 3,306.00	169.00 2,535.00	205.00 3,075.00	225.00 3,375.00	195.96 2,939.40
7. Total for Lot #2 \$ _____	NO BID	\$ 8,358.00	\$ 8,457.00	\$ 9,000.00	\$ 6,847.00	\$ 8,245.00 **Corrected total \$ 8,343.00	\$ 9,025.00	\$ 8,037.12
8. Are you a manufacturer authorized dealer for Kenwood? _____Yes_____No (If so, Please submit certificate with bid response)	NO BID	YES	YES	YES	YES	YES	YES	YES
9. What is the standard manufacturer warrant for Kenwood Two-Way Radios? _____	NO BID	2 YR	2 YR	2YR	2 YR	2 YR	2 YR	2 YR

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10. Are you able to perform warranty work at your facility? _____Yes _____No	NO BID	N/A	YES	YES	YES	NO	YES	YES
11. Hourly Rate for Repair work \$_____/Hour	NO BID	\$ 59.00	\$ 55.00	\$ 75.00	\$ 55.00	\$ 75.00	\$85.00 flat rate per unit	\$ 60.00
12. Markup on parts/Accessories _____%	NO BID	14.00%	25.00%	20.00%	20.00%	20.00%	10.00%	25.00%
13. Best Delivery time after receipt of Purchase Order _____days.	NO BID	3 DAYS ***This pricing is for HYT brand radios not Kenwood	5 DAYS	5-10 DAYS	10 DAYS	5 DAYS	10 DAYS	10 DAYS

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Lot #3- Purchase/Repair of Motorola Two-Way Radios								
1. Motorola CP200 UHF Est. Qty-10 Unit Cost \$ _____/each Total Cost \$ _____	273.00 2,730.00	199.00 1,990.00	365.00 3,650.00	NO BID	257.00 2,570.00	NO BID	NO BID	NO BID
2. Motorola CP200 VHF Est. Qty-1 Unit Cost \$ _____/each Total Cost \$ _____	255.00 255.00	199.00 199.00	335.00 335.00	NO BID	237.00 237.00	NO BID	NO BID	NO BID
3. Total for Lot #3 \$ _____	**Corrected Total \$ 2,985.00	\$ 2,189.00	**Corrected Total \$ 3,985.00	NO BID	\$ 2,807.00	NO BID	NO BID	NO BID
4. Are you a manufacturer authorized dealer for Motorola? _____Yes_____No (If so, Please submit certificate with bid response)	YES	YES	YES	NO BID	YES	NO BID	NO BID	NO BID
5. What is the standard manufacturer warrant for Motorola Two-Way Radios? _____	2 YR	2 YR	2 YR	NO BID	2 YR	NO BID	NO BID	NO BID
6. Are you able to perform warranty work at your facility? _____Yes _____No	YES	N/A	YES	NO BID	YES	NO BID	NO BID	NO BID
7. Hourly Rate for Repair work \$ _____/Hour	\$95.00	\$59.00	\$55.00	NO BID	\$55.00	NO BID	NO BID	NO BID
8. Markup on parts/Accessories _____%	20.00%	14.00%	25.00%	NO BID	20.00%	NO BID	NO BID	NO BID
9. Best Delivery time after receipt of Purchase Order _____days.	3 DAYS	3 DAYS ***This pricing is for HYT brand radios not Motorola	5 DAYS	NO BID	1 DAY	NO BID	NO BID	NO BID