TABULATION SHEET FOR: BID# SDOC-08-B-008 LC PAGES GO ACROSS THEN DOWN DATE/TIME: 08/29/07@2:00PM PURCHASE AND DELIVERY OF MILK AND JUICE READ BY: Linda Ciraldo RECORDED BY: Laura Elam	Dairyland 210 Story Road Ocoee, FL 34761	TG Lee 315 N Bumby Ave Orlando, FL 32803	Velda Farms 402 S. Kentuckey Ave, Ste 500 Lakeland, FL 33801	
Bid Signed - Non Collusion Form	YES	YES	YES	
Drug Free Workplace Certification Form	YES	YES	YES	
Debarment?	YES	YES	YES	
PRICE SHEET				
CATEGORY I				
1. Firm price per 8 oz Carton, Low Fat Chocolate Milk (1/2%) Brand/Manufacturer Est. Annual Usage Amt- 3,814,737 Unit Cost Total Cost	ATLANTA DAIRY .2380 \$907,907.41	TG LEE .2689 \$1,025,783.00	VELDA .2245 \$ 856,408.46	
2. Firm price per 8 oz Plastic Bottle, Low Fat Chocolate Milk (1/2%) Brand/Manufacturer Est. Annual Usage Amt- 2,500,000 Unit Cost Total Cost	ATLANTA DAIRY .3098 \$77,450.00	TG LEE .3500 \$875,000.00	VELDA .2895 \$723,750.00	
3. Firm price per 8 oz Carton, Low Fat Milk (1%) Brand/Manufacturer Est. Annual Usage Amt- 1,541,110 Unit Cost Total Cost	ATLANTA DAIRY .2425 \$373,719.18	TG LEE .2789 \$429,816.00	VELDA .2310 \$355,996.41	
4. Firm price per 8 oz Plastic Bottle, Low Fat Milk (1%) Brand/Manufacturer Est. Annual Usage Amt- 500,000 Unit Cost Total Cost	ATLANTA DAIRY .3098 \$154,900.00	TG LEE .3500 \$175,000.00	VELDA .2960 \$148,000.00	

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5. Firm price per 8 oz Carton, Skim Milk (0%) Brand/Manufacturer Est. Annual Usage Amt- 35,000 Unit Cost Total Cost	ATLANTA DAIRY .2383 \$8,340.50	TG LEE .2600 \$9,100.00	VELDA .2230 \$7,805.00	
6. Firm price per 8 oz Plastic Bottle, Skim Milk (0%) Brand/Manufacturer Est. Annual Usage Amt- 25,000 Unit Cost Total Cost	ATLANTA DAIRY .3038 \$7,595.00	N/A	VELDA .2880 \$7,200.00 *All Velda Farms' fluid milk products are processed from "rBST free" milk (cows not treated with hormones for extra milk production)	
7. Firm price per 8 oz Carton, Low Fat Strawberry Milk (1/2%) Brand/Manufacturer Est. Annual Usage Amt- 1,750,000 Unit Cost Total Cost	ATLANTA DAIRY .2570 \$449,750.00	TG LEE .2789 \$488,075.00	VELDA .2360 \$413,000.00	
8. Firm Price per 8 oz Plastic Bottle, Low Fat Strawberry Milk (1/2%) Brand/Manufacturer Est. Annual Usage Amt- 1,000,000 Unit Cost Total Cost	ATLANTA DAIRY .3215 \$321,500.00	TG LEE .3500 \$350,000.00	VELDA .3010 \$301,000.00	
9. TOTAL NET PRICE (ITEMS #1-8) OTHER	\$2,998,212.09	\$3,352,774.00	\$2,813,159.87	

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Brand/Manufacturer Est. Annual Usage Amt- 2,000 Unit Cost Total Cost	ATLANTA DAIRY 1.928 \$3,856.00	TG LEE 2.1000 \$4,200.00	VELDA 1.89 \$3,780.00	
11. Cottage Cheese, Low fat 5lbs. Brand/Manufacturer Est. Annual Usage Amt- 500 Unit Cost Total Cost	MORNING SONG 8.75 \$4,375.00	DEANS 7.75 \$3,875.00	DAIRY FRESH/MORNING STAR 7.95 \$3,975.00	
12. Sour Cream 5 lbs Brand/Manufacturer Est. Annual Usage Amt- 300 Unit Cost Total Cost	MORNING SONG 7.50 \$3,250.00	DEANS 7.50 \$ 2,250.00	SOUTHEAST/SOUT HEAST DAIRY PROCESSING 6.25 \$1,875.00	
13. TOTAL NET PRICE (ITEMS #10-12)	\$10,481.00	\$10,325.00	\$9,630.00	
CATEGORY II				
14. Orange Juice, "100% Pure Florida Juice", 4 oz Brand/Manufacturer Est. Annual Usage Amt- 968,632 Unit Cost Total Cost	M&B .1380 \$133,671.22	M&B .1715 \$166,120.00	SOL TROPICAL/ VELDA FARMS .1350 \$130,765.32	
15. Apple Juice, 4 oz Brand/Manufacturer Est. Annual Usage Amt- 677,358 Unit Cost Total Cost	M&B .1075 \$72,815.99	M&B .1358 \$ 91,985.00	SOL TROPICAL/ VELDA FARMS .1075 \$72,815.98	

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16. Ornage Juice, "100% Pure Florida Juice", 6 oz Brand/Manufacturer Est. Annual Usage Amt- 15,000 Unit Cost Total Cost	M&B .1950 \$2,925.00	M&B .2572 \$3,858.00	SOL TROPICAL/ VELDA FARMS .1930 \$2,895.00	
17. Apple Juice, 6 oz Brand/Manufacturer Est. Annual Usage Amt- 5,000 Unit Cost Total Cost	M&B .1465 \$732.50	M&B .2143 \$1,071.00	SOL TROPICAL/ VELDA FARMS .1465 \$732.50	
18. Ornage Juice, "100% Pure Florida Juice", 8 oz Brand/Manufacturer Est. Annual Usage Amt- 677,358 Unit Cost Total Cost	M&B .2300 \$155,792.34	TG LEE .3000 \$203,207.00	SOL TROPICAL/ VELDA FARMS .2375 \$160,872.52	
19. TOTAL NET PRICE (ITEMS #14-18)	\$365,937.05	\$466,241.00	\$368,081.32	
CATEGORY II (CONTINUED)				
*20. Orange/Pineapple Juice 4 oz Brand/Manufacturer Est. Annual Usage Amt- 500,000 Unit Cost Total Cost	M&B .1350 \$67,500.00	N/A	N/A	
*21. Orange/Pineapple Juice, 6 oz Brand/Manufacturer Est. Annual Usage Amt- 15,000 Unit Cost Total Cost	M&B .1675 \$2,512.50	N/A	N/A	
*22. TOTAL NET PRICE (ITEMS #20-22)	\$70,012.50	N/A	N/A	

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PAGES GO ACROSS THEN DOWN			200	
DATE/TIME: 08/29/07@2:00PM			te	
PURCHASE AND DELIVERY OF			0)	
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RECORDED BY: Laura Elam	oad 34761	y A 328	, 30 K	
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	ryk St.	anc S. Le	da ela ela	
	Dairyland 210 Story Road Ocoee, FL 3476	TG Lee 315 N Bumby Ave Orlando, FL 32803	Velda Farms 402 S. Kentuckey Ave, Ste 500 Lakeland, FL 33801	
23. Nutrient analysis and ingredient list				
provided?YesNo	YES	YES	YES	
24. Are milk products fructose corn			CARTONS	
sweetener free?Yes	NO	NO	YES	
No			. 20	
25. Will you subcontract any part of this	NO	NO	NO	
bid?YesNo	NO	INO	INO	
26. What percentage of your cost is fuel?			7% OF	
%	0.04	N/A	DISTRIBUTION	
			COST	
27. Exceptions:			Lowfat Chocolate and	
			Lowfat Strawberry	
			milk in 8 0z plastic	
			bottles only may	
			contain frustose corn	
			sweetener; however,	
			our goal is to be	
			fructose corn	
			sweetener free in	
			these containers by January 2008	
			January 2000	