

REVISED 7/28/08 TAB SHEET - PURCHASE OF FUEL FOR THE OSCEOLA COUNTY CONSORTIUM BID #SDOC 08-B-132 CJ

Opening Date: July 22, 2008

Read By: Neil McDonald

Recorder By: Cheryl Jessee

Highlands Oil Company  
1130 N. Scenic Highway  
Lake Wales, FL 33853

Lynch Oil Company  
1244 E. Carroll St.  
Kissimmee, FL 34744

Mansfield Oil Company  
1025 Airport Parkway SW  
Gainesville, GA 30501

Petroleum Traders  
Corporation  
7110 Pointe Inverness Way  
Fort Wayne, IN 46804

| Item # | Description                                | Est. Yearly Qty. in Gallons | Fixed Discount of Markup if Awarded "All or None" Per Gallon | Fixed Discount of Markup if Awarded "Item by Item" Per Gallon | % Attributed to Fuel Costs | Fixed Discount of Markup if Awarded "All or None" Per Gallon | Fixed Discount of Markup if Awarded "Item by Item" Per Gallon | % Attributed to Fuel Costs | Fixed Discount of Markup if Awarded "All or None" Per Gallon | Fixed Discount of Markup if Awarded "Item by Item" Per Gallon | % Attributed to Fuel Costs | Fixed Discount of Markup if Awarded "All or None" Per Gallon | Fixed Discount of Markup if Awarded "Item by Item" Per Gallon | % Attributed to Fuel Costs |
|--------|--|-----------------------------|--|---|----------------------------|--|---|----------------------------|--|---|----------------------------|--|---|----------------------------|
| 1      | 87 Octane, Unleaded Fuel, Transport Load   | 1,224,750                   | 0.085  | 0.085   | 10%                        | 0.06   | 0.06  | 8%                         | 0.0299   | 0.0299  | 80%                        |  | \$ 0.0478   | 40%                        |
| 2      | 87 Octane, Unleaded Fuel, Tank Wagon       | 20,000                      | 0.105  | 0.105   | 10%                        | 0.25   | 0.25  | 8%                         | NO BID   | NO BID  | NO BID                     |  | NO BID  |                            |
| 3      | 93 Octane, Unleaded Fuel, Transport Load   | 125,000                     | 0.085  | 0.085   | 10%                        | 0.06   | 0.06  | 8%                         | 0.0202   | 0.0202  | 80%                        |  | \$ 0.0241   | 40%                        |
| 4      | 93 Octane, Unleaded Fuel, Tank Wagon       | 1,000                       | 0.105  | 0.105   | 10%                        | 0.25   | 0.25  | 8%                         | NO BID   | NO BID  | NO BID                     |  | NO BID  |                            |
| 5      | #2 Ultra Low Sulfur Diesel, Transport Load | 1,603,800                   | 0.085  | 0.085   | 10%                        | 0.06   | 0.06  | 8%                         | 0.0414   | 0.0414  | 80%                        |  | \$ 0.0478   | 40%                        |
| 6      | #2 Ultra Low Sulfur Diesel, Tank Wagon     | 60,000                      | 0.105  | 0.105   | 10%                        | 0.25   | 0.25  | 8%                         | NO BID   | NO BID  | NO BID                     |  | NO BID  |                            |

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|-----------------------------|--|--------|---|--------|--------|---|---------|----|---|----------|--------|--|-----------|-----|
| Read By: Neil McDonald      |  |        |   |        |        |   |         |    |   |          |        |  |           |     |
| Recorder By: Cheryl Jessee  |  |        |   |        |        |   |         |    |   |          |        |  |           |     |
| 7                           | #2 Ultra Low (Off-Road), Transport Load    | 8,000  | 0.085   | 0.085  | 10%    | 0.32  | 0.32    | 8% | 0.0443  | 0.0443   | 80%    |  | \$ 0.0596 | 40% |
| 8                           | #2 Ultra Low (Off-Road), Tank Wagon        | 1,000  | 0.105   | 0.105  | 10%    | 0.32  | 0.32    | 8% | NO BID  | NO BID   | NO BID |  | NO BID    |     |
| 9                           | Bio-Diesel B20 Blended, Transport Load     | 92,000 | 0.085   | 0.085  | 10%    | 0.06  | 0.06    | 8% | 0.0561  | 0.0561   | 80%    |  | \$ 0.0834 | 40% |
| 10                          | Bio-Diesel B20 Blended, Tank Wagon         | 7,200  | 0.105   | 0.105  | 10%    | 0.32  | 0.32    | 8% | NO BID  | NO BID   | NO BID |  | NO BID    |     |
| 11                          | Bio-Diesel B-20 (Off-Road), Transport Load | 8,000  | 0.105   | 0.105  | 10%    | 0.32  | 0.32    | 8% | 0.0584  | 0.0584   | 80%    |  | NO BID    |     |
| 12                          | Bio-Diesel B-20 (Off-Road), Tank Wagon     | 1,000  | 0.105   | 0.105  | 10%    | 0.32  | 0.32    | 8% | NO BID  | NO BID   | NO BID |  | NO BID    |     |
| <b>OPTIONAL FUEL:</b>       |  |        |   |        |        |   |         |    |   |          |        |  |           |     |
| 13                          | 85 Ethonal Transport Load                  | 7,300  | NO BID  | NO BID | NO BID | 0.06  | \$ 0.06 | 8% | 0.071   | \$ 0.071 | 80%    |  | NO BID    |     |
| 14                          | 85 Ethonal Tank Wagon                      | 6,000  | NO BID  | NO BID | NO BID | 0.32  | \$ 0.32 | 8% | NO BID  | NO BID   | NO BID |  | NO BID    |     |

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**OPTIONAL SERVICE:**

|    |   |   |  |   |  |
|----|---|---|--|---|--|
| 15 | State whether you have the ability to provide a Fuel Level Monitoring System and any costs associated for this service. _____ | We have the knowledge, ability and equipment. Scope of work must be defined for price to be established | Yes, see attached price sheets for monitor costs | Mansfield offers Fuel Inventory Management at no cost to the customer unless there is additional equipment that needs to be added in order to provide this service and that is billed at cost | We can monitor if we are provided with the software. |
|----|---|---|--|---|--|

**EXCEPTIONS**

|    |  |      |  |  |                              |
|----|--|------|--|--|------------------------------|
| 16 | If a bidder wishes to set a minimum dollar amount ordered or quantity of gallons purchased at one time, list here. _____ | NONE | 100 gallon minimum for tank wagon deliveries 7,200 gallon minimum for transport deliveries | Transport deliveries require a minimum of 7,200 gallons. | 7500 Diesel<br>8500 Gasoline |
|----|--|------|--|--|------------------------------|

**ADDITIONAL SUBMITTAL REQUIREMENTS**

|                         |                  |     |     |     |     |
|-------------------------|------------------|-----|-----|-----|-----|
| Bid Submittal Form?     | <b>Yes or No</b> | YES | YES | YES | YES |
| Drug Free Certification | <b>Yes or No</b> | YES | YES | YES | YES |
| Debarment Certification | <b>Yes or No</b> | YES | YES | YES | YES |
| Emergency Agreement     | <b>Yes or No</b> | YES | YES | YES | YES |
| Conflict of Interest    | <b>Yes or No</b> | YES | YES | YES | YES |
| References              | <b>Yes or No</b> | YES | YES | YES | YES |
| Hold Harmless           | <b>Yes or No</b> | N/A | YES | N/A | YES |
| Breakdown of Taxes      | <b>Yes or No</b> | NO  | YES | YES | NO  |
| Addendum #1             | <b>Yes or No</b> | YES | YES | YES | YES |
| Emergency Policy        | <b>Yes or No</b> | YES | YES | YES | YES |
| Spill Prevention Plan   | <b>Yes or No</b> | NO  | YES | YES | YES |