

THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

SCHOOL BOARD AGENDA ITEM

DATE OF MEETING: July 28, 2009

CONSENT AGENDA

REGULAR AGENDA

SUBJECT: Request For Proposal (E-Rate Form 470); RFP # SDOC 09-P-118 NM
Telecommunication Services, Long Distance and
Primary Rate Interface (PRI) Lines
Request to Negotiate With Top-Ranked Firm

EXECUTIVE SUMMARY: The Media and Instructional Services Center issued E-Rate Form 470 to multiple firms in order to obtain competitive proposals for Telecommunication Services, Long Distance and Primary Rate Interface (PRI) Lines. Four (4) firms submitted proposals and were invited to provide oral presentations to the selection committee. Selection procedures were facilitated in accordance with School Board Purchasing Rules. Staff recommends Board Approval to negotiate a Contract with the top-ranked firm as listed below. Staff will present the final contract to the Board for approval at a future meeting.

Ranking:

- | | |
|----------------------|--------------|
| 1. Embarq | Maitland, FL |
| 2. XO Communications | Tampa, FL |
| 3. MHIB Consulting | York, PA |
| 4. Verizon Business | Orlando, FL |

Selection Committee Members:

Robert Nanni, Chief Facilities Officer
Roberto Rodriguez, Director of Technology Services
Cheryl Stepp, Supervisor of Instructional Technology
Tom Densmore Jr., Network Communication Analyst
Martha Bowers, Technology Production Specialist (Non-Voting)
Larry Vergon, Network Communication Analyst (Non-Voting)

Solicitation Information:

Number of vendors responded: 5 (0 Osceola vendors)

RECOMMENDATION: Approve

FUNDING SOURCE: Operational

AUTHORITY FOR ACTION:

Submitted by: Cheryl Olson, Director of Purchasing

Staff Recommendation by: William Collins, Chief Business and Finance Officer

Approved for Agenda by: Dr. Michael A. Grego, Superintendent

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