

TABULATION SHEET FOR:  
 BID# **SDOC-10-B-017-KB/LK**  
 PAGES GO ACROSS THEN DOWN  
 DATE/TIME: **9/10/09 @ 2:00 PM**  
**MUSIC RELATED ITEMS - CATALOG**  
**DISCOUNT BID**  
 RECORDED BY: LISA KESECKER  
 VERIFIED BY: KATHY BROWN  
**PENDING BOARD APPROVAL**

Aves Audio Visual Systems  
 P.O. Box 500  
 Sugar Land, TX 77487-0500

Brook Mays Music Company  
 8605 John Carpenter Frwy.  
 Dallas, TX 75247

Interstate Music  
 13919 W. National Ave.  
 New Berlin, WI 53151

Humes & Berg  
 44801 Railroad Avenue  
 East Chicago, IN 46312-3359

<b>Bid Signed - Non Collusion Form</b>	YES	YES	YES	YES
<b>MWBE - Certified Business Program?</b>	NO	NO	NO	NO
<b>Drug Free Workplace Certification Form</b>	YES	YES	YES	YES
<b>Addendum - Revised Price Sheet</b>	YES	YES	NO	NO

Item #	PRICE SHEET	ELECTRONIC CATALOGS - SEE BID FOR LISTING "PERCENTAGE DISCOUNT PRICE LIST, MARCH 2009"	ELECTRONIC CATALOG - WWW.BROOKMAYS.COM * OR * MUSIC EDUCATARY POCKET PRICE SHEET 2009	CASGIO INTERSTATE MUSIC.COM 2009-2010	HUMES & BERG MFG. CO., INC. OCTOBER 2008
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1	Discount % Off Supplies _____%	10-75% VARIES	0%	COMPLETED WRONG PRICE SHEET	COMPLETED WRONG PRICE SHEET
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2	Discount % Off Equipment _____%	10-75% VARIES	0%		
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3	Discount % Off Instruments _____%	0%	0%		
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 P.O. Box 500  
 Sugar Land, TX 77487-0500

Brook Mays Music Company  
 8605 John Carpenter Frwy.  
 Dallas, TX 75247

Interstate Music  
 13919 W. National Ave.  
 New Berlin, WI 53151

Humes & Berg  
 44801 Railroad Avenue  
 East Chicago, IN 46312-3359

4	Discount % Off Sheet Music _____ %	0%	0%		
5	Minimum Order Amount (if applicable)	\$50.00	N/A		
6	Quote or Contract Number (if applicable)	SDOC-10-B-017-KB/LK	N/A		
7	Can other entities piggy back from this bid?	YES	YES		

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Aves Audio Visual Systems  
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 Sugar Land, TX 77487-0500

Brook Mays Music Company  
 8605 John Carpenter Frwy.  
 Dallas, TX 75247

Interstate Music  
 13919 W. National Ave.  
 New Berlin, WI 53151

Humes & Berg  
 44801 Railroad Avenue  
 East Chicago, IN 46312-3359

8	Contact Person / Sales Representative	CUSTOMER SERVICE	BILL EVERITT		
	Company Name	AVES AUDIO VISUAL SYSTEMS	BROOK MAYS MUSIC		
	Address	P.O. BOX 500	8605 CARPENTER FREEWAY		
	City, State, Zip	SUGAR LAND, TX 77487	DALLAS, TX 75247		
	Phone #	800-365-2837	800-637-8966		
	Fax #	281-295-1310	214-905-5031		
	EXCLUSIONS:				

INFORMATION SHEET FOR: <b>DOC-10-B-017-KB/LK</b> GO ACROSS THEN DOWN TIME: <b>9/10/09 @ 2:00 PM</b> <b>RELATED ITEMS - CATALOG</b> <b>UNT BID</b> RDED BY: <u>LISA KESECKER</u> IED BY: <u>KATHY BROWN</u> <b>NG BOARD APPROVAL</b>	Lakeshore Learning Materials 2695 E. Dominguez St. Carson, CA 90810	Music & Arts (a division of Guitar Center Stores, Inc.) 4626 Wedgewood Blvd. Frederick, MD 21703	Luck's Music Library 32300 Edward P.O. Box 72397 Madison Hts, MI 48071	Macie Publishing Co. 10 Astro Place Denville, NJ 07834
<b>ed - Non Collusion Form</b>	YES	YES	YES	YES
<b>- Certified Business Program?</b>	NO	NO	NO	NO
<b>ee Workplace Certification Form</b>	YES	YES	YES	YES
<b>um - Revised Price Sheet</b>	YES	YES	YES	YES
<b>PRICE SHEET</b>	LAKESHORE ELEMENTARY 2009-2010 * LAKESHORE LEARNING MATERIALS (INFANTS & TODDLERS, EARLY CHILDHOOD, KINDERGARTEN) 2009	NO CATALOG - DISCOUNTS FROM MSRP	LUCK'S MUSIC LIBRARY EDUCATIONAL ORCHESTRAL 2009 * LUCK'S MUSIC LIBRARY AND SOLO & ENSEMBLE 2009 <b>SHIPPING COST          WILL BE ADDED TO          ORDER</b>	MACIE PUBLISHING COMPANY 2009-2010 CATALOG
Discount % Off Supplies _____%	5%	0-60% MSRP	N/A	0% USE CATALOG PRICES
Discount % Off Equipment _____%	5%	0-60% MSRP	N/A	0% USE CATALOG PRICES
Discount % Off Instruments _____%	5%	0-50% MSRP	N/A	0% USE CATALOG PRICES

INFORMATION SHEET FOR:  
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**UNIT BID**  
 ORDERED BY: LISA KESECKER  
 PREPARED BY: KATHY BROWN  
 REQUIRES BOARD APPROVAL

Lakeshore Learning Materials  
 2695 E. Dominguez St.  
 Carson, CA 90810

Music & Arts (a division of  
 Guitar Center Stores, Inc.)  
 4626 Wedgewood Blvd.  
 Frederick, MD 21703

Luck's Music Library  
 32300 Edward  
 P.O. Box 72397  
 Madison Hts, MI 48071

Macie Publishing Co.  
 10 Astro Place  
 Denville, NJ 07834

Discount % Off Sheet Music \_\_\_\_\_ %

N/A

0-25% MSRP

10% \* SEE BID

0%  
USE CATALOG PRICES

Minimum Order Amount (if applicable)

NONE

\$25.00

\$10.00  
\*\*\*\*\*  
\$50.00 TO RECEIVE  
DISCOUNT

AS STATED IN CATALOG

Quote or Contract Number (if applicable)

PER BID #SDOC-10-B-017

OSCEOLA 10B017

N/A

N/A

Can other entities piggy back from this bid?

YES

NO

YES

NO

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 PREPARED BY: KATHY BROWN  
 REQUIRES **ENGINEERING BOARD APPROVAL**

Lakeshore Learning Materials  
 2695 E. Dominguez St.  
 Carson, CA 90810

Music & Arts (a division of  
 Guitar Center Stores, Inc.)  
 4626 Wedgewood Blvd.  
 Frederick, MD 21703

Luck's Music Library  
 32300 Edward  
 P.O. Box 72397  
 Madison Hts, MI 48071

Macie Publishing Co.  
 10 Astro Place  
 Denville, NJ 07834

Contact Person / Sales Representative	RON MOHL	WADE GREEN	MARY WICKS-CUTSHALL	JULIE SUETA KAUFMANN
Company Name	LAKESHORE LEARNING MATERIALS	MUSIC & ARTS	LUCK'S MUSIC LIBRARY	MACIE PUBLISHING COMPANY
Address	2695 E. DOMINGUEZ STREET	667 FLORIDA CENTRAL PARKWAY	P.O. BOX 71397	10 ASTRO PLACE
City, State, Zip	CARSON, CA 90895	LONGWOOD, FL 32750	MADISON HEIGHTS, MI 48071	ROCKAWAY, NJ 07866
Phone #	800-421-5354	407-718-7716	800-348-8749	888-697-1333
Fax #	310-537-7990	407-260-1871	248-583-1114	973-983-1415
EXCLUSIONS:			DOVER SCORES, MINI SCORES, SOLO & ENSEMBLE AND SPECIAL ORDERS	

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**UNT BID**  
 ORDERED BY: LISA KESECKER  
 PREPARED BY: KATHY BROWN  
 NEEDS **BOARD APPROVAL**

Music is Elementary  
 5228 Mayfield Road  
 Cleveland, Ohio 44124

Music Man, Inc.  
 2309 N. Dixie Hwy  
 West Palm Beach, FL 33409

Music Time  
 1085 Dumont Dr  
 Voorhees, NJ 08043

Music Treasures Co.  
 P.O. Box 9138  
 Richmond, VA 23227-0138

NEMC  
 1181 US Highway 22  
 Mountainside, NJ 07092-2807

Bid - Non Collusion Form  
 Bid - Certified Business Program?  
 Bid - Workplace Certification Form  
 Bid - Revised Price Sheet

YES  
 NO  
 YES  
 YES

YES  
 NO  
 YES  
 YES

YES  
 NO  
 YES  
 YES

YES  
 NO  
 YES  
 YES

YES  
 NO  
 YES  
 YES

**PRICE SHEET**

MUSIC IS  
 ELEMENTARY 2009-  
 2010 CATALOG

CATALOGS ON CD-ROM  
 INCLUDED

MUSIC TIME -  
 INSTRUMENTAL  
 CATALOG, CHORAL  
 CATALOG, MUSIC  
 CATALOG, FLYERS

MUSIC TREASURES CO.  
 2009-2010 CATALOG \*\*  
**ADD FREIGHT - F.O.B.**  
**RICHMOND VA**

NEMC BAND &  
 ORCHESTRA  
 INSTRUMENT CATALOG  
 FALL 2008

Discount % Off Supplies \_\_\_\_\_%

5%

VARIES - SEE BID

N/A

0%

NEMC 0%, ADD  
 SHIPPING  
 \*\*\*\*\*  
 MAP & CALL 20-50%-  
 CALL, ADD SHIPPING  
 \*\*\*\*\*  
 MSPO 0-50%-CALL, ADD  
 SHIPPING

Discount % Off Equipment \_\_\_\_\_%

5%

VARIES - SEE BID

N/A

0%

NEMC 0%, ADD  
 SHIPPING  
 \*\*\*\*\*  
 MAP & CALL 20-50%-  
 CALL, ADD SHIPPING  
 \*\*\*\*\*  
 MSPO 0-50%-CALL, ADD  
 SHIPPING

Discount % Off Instruments \_\_\_\_\_%

5%

VARIES - SEE BID

N/A

0%

NEMC 0%, ADD  
 SHIPPING  
 \*\*\*\*\*  
 MAP & CALL 20-50%-  
 CALL, ADD SHIPPING  
 \*\*\*\*\*  
 MSPO 0-50%-CALL, ADD  
 SHIPPING

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 NEEDS BOARD APPROVAL

	Music is Elementary 5228 Mayfield Road Cleveland, Ohio 44124	Music Man, Inc. 2309 N. Dixie Hwy West Palm Beach, FL 33409	Music Time 1085 Dumont Dr Voorhees, NJ 08043	Music Treasures Co. P.O. Box 9138 Richmond, VA 23227-0138	NEMC 1181 US Highway 22 Mountaintside, NJ 07092-2807
Discount % Off Sheet Music _____ %	5%	VARIES - SEE BID	27%	0%	NEMC 0%, ADD SHIPPING ***** MAP & CALL 20-50%-CALL, ADD SHIPPING ***** MSPO 0-50%-CALL, ADD SHIPPING
Minimum Order Amount (if applicable)	0.00	0.00	NONE	\$25.00	\$50.00
Quote or Contract Number (if applicable)	N/A	N/A	NONE	N/A	*
Can other entities piggy back from this bid?	YES	YES	YES	YES	YES

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 ORDERED BY: LISA KESECKER  
 PREPARED BY: KATHY BROWN  
 REQUIRES **BOARD APPROVAL**

	Music is Elementary 5228 Mayfield Road Cleveland, Ohio 44124	Music Man, Inc. 2309 N. Dixie Hwy West Palm Beach, FL 33409	Music Time 1085 Dumont Dr Voorhees, NJ 08043	Music Treasures Co. P.O. Box 9138 Richmond, VA 23227-0138	NEMC 1181 US Highway 22 Mountainside, NJ 07092-2807
Contact Person / Sales Representative	MUSIC IS ELEMENTARY	JOHN JARVIS, JR.	CHRISTINE IACAVONE	DANIEL TUSZYNSKI, JR.	RAYMOND BENEDETTO
Company Name	WILLIAM JOHNSON	MUSIC MAN, INC.	MUSIC TIME, INC.	MUSIC TREASURES CO.	NATIONAL EDUCATIONAL MUSIC COMPANY
Address	5528 MAYFIELD ROAD	P.O. BOX 8335	P.O. BOX 405	P.O. BOX 9138	1181 RT. 22 EAST
City, State, Zip	CLEVELAND, OH 44124	WEST PALM BEACH, FL 33407	HADDONFIELD, NJ 08033	RICHMOND, VA 23227	MOUNTAINSIDE, NJ 07092
Phone #	800-888-7502	561-832-3753	800-932-0824	804-730-8800	908-232-6700
Fax #	440-461-3631	561-832-3880	856-346-4264	804-730-7200	908-789-3025
EXCLUSIONS:				PRICES SUBJECT TO CHANGE W/O NOTICE ***** NO FIXED PRICING	SEE BID FOR EXCEPTIONS. SHIPPING IS EXTRA

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**UNT BID**  
 ORDERED BY: LISA KESECKER  
 PREPARED BY: KATHY BROWN  
 NEEDS **BOARD APPROVAL**

Peripole Bergerault, Inc.  
 1270 Wilbur St. SE  
 Salem, OR 97302

Rhythm Band Instruments  
 P.O. Box 126  
 Fort Worth, TX 76101-0126

Romeo Music  
 136 Levee Place  
 Coppell, TX 75019

Sam Ash Quickship Corp.  
 7726 Cheri Ct.  
 Tampa, FL 33634

Bid - Non Collusion Form  
 Bid - Certified Business Program?  
 Bid - Workplace Certification Form  
 Bid - Revised Price Sheet

YES  
 WOMEN  
 YES  
 YES

YES  
 NO  
 YES  
 NO

YES  
 NO  
 YES  
 YES

YES  
 NO  
 YES  
 NO

**PRICE SHEET**

PERIPOLE BERGERAULT  
 MUSIC 2009 CATALOG,  
 BERGERAULT USA  
 PERCUSSION 2008 CATALOG

RHYTHM BAND  
 INSTRUMENTS

ROMEO MUSIC 2009-2010  
 CATALOG

ELECTRONIC  
 CATALOG -  
 WWW.SAMASH.COM

Discount % Off Supplies \_\_\_\_\_%

5% PB CATALOG \*\* 15% B USA CATALOG

COMPLETED WRONG PRICE SHEET

10-20%

COMPLETED WRONG PRICE SHEET

Discount % Off Equipment \_\_\_\_\_%

5% PB CATALOG \*\* 15% B USA CATALOG

10-20%

Discount % Off Instruments \_\_\_\_\_%

5% PB CATALOG \*\* 15% B USA CATALOG

10-20%

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 REQUIRING BOARD APPROVAL

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 1270 Wilbur St. SE  
 Salem, OR 97302

Rhythm Band Instruments  
 P.O. Box 126  
 Fort Worth, TX 76101-0126

Romeo Music  
 136 Levee Place  
 Coppell, TX 75019

Sam Ash Quickship Corp.  
 7726 Cheri Ct.  
 Tampa, FL 33634

Discount % Off Sheet Music \_\_\_\_\_ %

N/A

NO BID

Minimum Order Amount (if applicable)

\$70.00 FOR FREE SHIPPING OR  
ADD \$6.95 FOR S/H

NONE

Quote or Contract Number (if applicable)

5465-09C

N/A

Can other entities piggy back from this bid?

YES

YES

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 Fort Worth, TX 76101-0126

Romeo Music  
 136 Levee Place  
 Coppell, TX 75019

Sam Ash Quickship Corp.  
 7726 Cheri Ct.  
 Tampa, FL 33634

Contact Person / Sales Representative

CAROL LUND

PEGGY MORALES

Company Name

PERIPOLE BERGERAULT

ROMEO MUSIC

Address

P.O. BOX 12909

136 LEVEE PLACE

City, State, Zip

SALEM, OR 97309-0909

COPPELL, TX 75019

Phone #

800-443-3592

800-466-1773 X 706

Fax #

888-724-6733

972-899-0140

EXCLUSIONS:

STARRED ITEMS IN P.G.  
 CATALOG 0% DISCOUNT (NET  
 PRICES PLUS SHIPPING FOR  
 THOSE ITEMS) \*\* ADD \$6.95  
 SHIPPING COSTS TO ALL  
 ORDERS LESS THAN \$70.00

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**UNT BID**  
 ORDERED BY: LISA KESECKER  
 PREPARED BY: KATHY BROWN  
 NEEDS **BOARD APPROVAL**

	School Specialty/Mansfield 100 Paragon Pkwy Mansfield, OH 44903	Shar Products Company Sharmusic.com P.O. Box 1411 Ann Arbor, MI 48106-1411	Stageright 495 Pioneer Pky Clare, MI 48617	Steinway Piano Galleries 303 E. Altamonte Dr. #1225 Altamonte Springs, FL 32701	Sweet Pipes, Inc. 2300 Michigan Ct., Ste. A Arlington, TX 76016-5733
Completed - Non Collusion Form	YES	YES	YES	YES	YES
Completed - Certified Business Program?	NO	NO	SMALL BUSINESS	NO	NO
Completed - Workplace Certification Form	YES	YES	YES	YES	YES
Completed - Revised Price Sheet	YES	NO	NO	YES	YES
<b>PRICE SHEET</b>	<b>NATIONAL PUBLIC SEATING CORP. 2009 CATALOG, FLEETWOOD FURNITURE IDEA BOOK CATALOG, BEST-RITE/BALT 2009 CATALOG</b>	<b>ELECTRONIC CATALOG - SHARMUSIC.COM</b>	<b>STAGERIGHT - STAIRS / RISERS &amp; PLATFORM CATALOG</b>	<b>STEINWAY &amp; SONS CATALOGS</b>	<b>SWEET PIPES 2009-2010 CATALOG</b>
Discount % Off Supplies _____%	NO BID	COMPLETED WRONG PRICE SHEET	COMPLETED WRONG PRICE SHEET	SEE CATALOG	10%
Discount % Off Equipment _____%	32%			ESSEX & BOSTON MODELS 20% ***** CAMPBELL & KOHLER MODELS SEE PRICES ON BID	10% (5% OFF AULOS)
Discount % Off Instruments _____%	NO BID			SEE CATALOG	10%

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**FOR RELATED ITEMS - CATALOG**  
**FOR UNIT BID**  
 APPROVED BY: LISA KESECKER  
 PREPARED BY: KATHY BROWN  
 REQUIRES SING BOARD APPROVAL

School Specialty/Mansfield 100 Paragon Pkway Mansfield, OH 44903	Shar Products Company Sharmusic.com P.O. Box 1411 Ann Arbor, MI 48106-1411	Stageright 495 Pioneer Pky Clare, MI 48617	Steinway Piano Galleries 303 E. Altamonte Dr. #1225 Altamonte Springs, FL 32701	Sweet Pipes, Inc. 2300 Michigan Ct., Ste. A Arlington, TX 76016-5733
Discount % Off Sheet Music _____ %	NO BID		SEE CATALOG	10%
Minimum Order Amount (if applicable)	N/A		N/A	\$25.00
Quote or Contract Number (if applicable)	2009018039		SDOC-10-B-017-KB/LK	SDOC-10-B-017-KB/LK
Can other entities piggy back from this bid?	YES		NO	YES

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 PREPARED BY: KATHY BROWN  
 REQUIRES **ENGINEERING BOARD APPROVAL**

	School Specialty/Mansfield 100 Paragon Pkway Mansfield, OH 44903	Shar Products Company Sharmusic.com P.O. Box 1411 Ann Arbor, MI 48106-1411	Stageright 495 Pioneer Pky Clare, MI 48617	Steinway Piano Galleries 303 E. Altamonte Dr. #1225 Altamonte Springs, FL 32701	Sweet Pipes, Inc. 2300 Michigan Ct., Ste. A Arlington, TX 76016-5733
Contact Person / Sales Representative	DAN PARRAVANO			CARY PONDER	LAURA BERGIN
Company Name	SCHOOL SPECIALTY			STEINWAY PIANO GALLERIES	SWEET PIPES, INC.
Address	1743 OPEN FIELD LOOP			303 E. ALTAMONTE DRIVE #1225	2300A MICHIGAN CT.
City, State, Zip	BRANDON, FL 33510			ALTAMONTE SPRINGS, FL 32701	ARLINGTON, TX 76016
Phone #	813-833-6419			407-339-3771	817-277-9922
Fax #	419-520-4132			407-339-2727	817-277-9933
EXCLUSIONS:	ALL PRICES ARE FOB				

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**UNT BID**  
 RDED BY: LISA KESECKER  
 IED BY: KATHY BROWN  
**NG BOARD APPROVAL**

Taylor Music, Inc.  
 513 S Main  
 Aberdeen, SD 57401

Washington Music Center  
 11151 Veirs Mill Road  
 Wheaton, MD 20902

Wenger Corporation  
 555 Park Dr  
 Owatonna, MN 55060

ed - Non Collusion Form

YES

YES

YES

- Certified Business Program?

NO

NO

NO

ee Workplace Certification Form

YES

YES

YES

um - Revised Price Sheet

YES

YES

YES

**PRICE SHEET**

TAYLOR MUSIC  
 ACCESSORIES 2009  
 CATALOG, TAYLOR  
 MUSIC NEWSLETTER  
 DISCOUNT FLYER  
 (PUBLISHED 8  
 TIMES/YEAR)

CATALOG PRICE  
 LIST ON CD-ROM

WENGER 2008-2009  
 EQUIPMENT CATALOG \*  
 NEW 2009-2010 CATALOG  
 COMING 10/1/09

Discount % Off Supplies \_\_\_\_\_%

0%

VARIES 3 - 72%

N/A

Discount % Off Equipment \_\_\_\_\_%

0%

VARIES 3 - 72%

5% + 35% OR LESS TO  
 COVER SHIPPING &  
 HANDLING (TAILGATE  
 DELIVERY)

Discount % Off Instruments \_\_\_\_\_%

0%

VARIES 3 - 72%

N/A

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 PREPARED BY: KATHY BROWN  
 REQUIRES BOARD APPROVAL

Taylor Music, Inc.  
 513 S Main  
 Aberdeen, SD 57401

Washington Music Center  
 11151 Veirs Mill Road  
 Wheaton, MD 20902

Wenger Corporation  
 555 Park Dr  
 Owatonna, MN 55060

Discount % Off Sheet Music \_\_\_\_\_ %

NO BID

25%

N/A

Minimum Order Amount (if applicable)

N/A

\$50.00

N/A

Quote or Contract Number (if applicable)

N/A

SDOC-10-B-017-KB/LK

N/A

Can other entities piggy back from this bid?

\*

YES

YES

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 REQUIRES **BOARD APPROVAL**

Taylor Music, Inc.  
 513 S Main  
 Aberdeen, SD 57401

Washington Music Center  
 11151 Veirs Mill Road  
 Wheaton, MD 20902

Wenger Corporation  
 555 Park Dr  
 Owatonna, MN 55060

Contact Person / Sales Representative	LANA STEGER	MELODY O'NEIL	CATHY SCHIEFFER
Company Name	TAYLOR MUSIC	WASHINGTON MUSIC CENTER	WENGER CORPORATION
Address	513 S. MAIN	11151 VEIRS MILL ROAD	555 PARK DRIVE
City, State, Zip	ABERDEEN, SD 57402	WHEATON, MD 20902	OWATONNA, MN 55060
Phone #	800-872-2263	301-946-8808	800-733-0393 X 646
Fax #	605-225-2051	301-946-0487	507-774-8575
EXCLUSIONS:			