

TABULATION SHEET FOR: BID# <b>SDOC-010-B-050-KB/LK</b> DATE/TIME: <b>1/06/10 @ 2:00PM</b> <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b> READ BY: <u>Kathy Brown</u> RECORDED BY: <u>Lisa Kesecker</u>		Atlantic Strings, Inc. 1379 W. New Haven Ave. Melbourne, FL 32904	Bringe Music P.O. Box 13848 ST. Petersburg, FL 33733	Michael Gironda Piano Tuning 18 Bayberry Branch Casselberry, FL 32707	Music & Arts 4626 Wedgewood Blvd. Frederick, MD 21703	Pickering and Sons Piano Tuning 250 W. Highland St. Altamonte Springs, FL 32714
<b>Bid Submittal Form</b>	No	Yes	Yes	Yes	No	
<b>Drug Free Workplace Certification Form</b>	Yes	Yes	Yes	Yes	Yes	
<b>Debarment Form</b>	No	Yes	Yes	Yes	No	
<b>Emergency Signed?</b>	No	Yes	Yes	Yes	No	
<b>Conflict Of Interest Form</b>	No	Yes	Yes	Yes	No	
<b>References</b>	No	Yes	Yes	Yes	No	
<b>Hold harmless Agreement</b>	No	Yes	Yes	No	No	
<b>Confidential Materials Agreement</b>	Yes	No	No	No	No	
<b>Insurance</b>	No	No	No	Yes	No	
<b>Certified Business Affidavit</b>	No	No	No	No	No	
<b>Addendums 1 &amp; 2</b>	1, 2	1, 2	No, used original price sheet	1, 2	1, 2	
<b>PRICE SHEET</b>						
<b>LOT 1 - PIANO TUNING &amp; REPAIRS</b>						
<b>1.1 Hourly rate for piano tuning and repairs _____ per hour</b>	No Bid	No Bid	\$85.00	No Bid	50.00	
<b>1.2 Estimated completion time of repairs _____ hours</b>	No Bid	No Bid	1 Hour	No Bid	1 1/4 Tuning Repairs ?	
<b>OR</b>						
<b>1.3 Cost per tuning (Per site)</b>						
<b>1-2 pianos</b>	No Bid	No Bid	No Bid	No Bid	75.00	
<b>3-4 pianos</b>	No Bid	No Bid	No Bid	No Bid	65.00	
<b>5+ pianos</b>	No Bid	No Bid	No Bid	No Bid	60.00	
<b>1.4 Discount on parts. Also, on the blank lines add any additional manufacturers that you are capable of repairing that are not on the list.</b>	No Bid	No Bid	No Bid	No Bid	15% off all parts, we tune all pianos	
<b>Campbell</b>	No Bid	No Bid	No Bid	No Bid	see above	
<b>Casio</b>	No Bid	No Bid	No Bid	No Bid	see above	
<b>Kawai</b>	No Bid	No Bid	No Bid	No Bid	see above	
<b>Kohler</b>	No Bid	No Bid	No Bid	No Bid	see above	
<b>Korg</b>	No Bid	No Bid	No Bid	No Bid	see above	
<b>Wurlitzer</b>	No Bid	No Bid	No Bid	No Bid	see above	

<p>TABULATION SHEET FOR:          BID# <b>SDOC-010-B-050-KB/LK</b>          DATE/TIME: <b>1/06/10 @ 2:00PM</b>  <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b>          READ BY: <u>Kathy Brown</u>          RECORDED BY: <u>Lisa Kesecker</u></p>	<p>Atlantic Strings, Inc.          1379 W. New Haven Ave.          Melbourne, FL 32904</p>	<p>Bringe Music          P.O. Box 13848          ST. Petersburg, FL 33733</p>	<p>Michael Girona Piano Tuning          18 Bayberry Branch          Casselberry, FL 32707</p>	<p>Music &amp; Arts          4626 Wedgewood Blvd.          Frederick, MD 21703</p>	<p>Pickering and Sons Piano Tuning          250 W. Highland St.          Altamonte Springs, FL 32714</p>
<b>Yamaha</b>	No Bid	No Bid	No Bid	No Bid	see above
	No Bid	No Bid	Steinway	No Bid	see above
	No Bid	No Bid	Baldwin	No Bid	see above
	No Bid	No Bid	Bergman	No Bid	see above
	No Bid	No Bid	Keller	No Bid	see above
			Story & Clark	No Bid	see above
			Young Chang	No Bid	see above
			Lester	No Bid	see above
			Kurtzman	No Bid	see above
			Knabe	No Bid	see above
			Kimball	No Bid	see above
<b>1.5 Can othr government agencies piggy-back Lot 1 of this bid?</b>	No Bid	No Bid	Yes	No Bid	Yes
<b>LOT 2 - MUSICAL INSTRUMENT REPAIRS</b>					
<b>2.1 Hourly rate for musical instrument repairs _____ per hour</b>	No Bid	Will estimate per instrument/job	No Bid	65.00	No Bid
<b>2.2 Estimated completion time of repairs _____ hours</b>	No Bid	-	No Bid	2-5 Days after pick up	No Bid
<b>OR</b>					No Bid
<b>2.3 Re-Padding of instruments:</b>					No Bid
<b>Small Instrument</b>	No Bid	145.00 - 400.00	No Bid	191.00 - 506.00	No Bid
<b>Medium Instrument</b>	No Bid	250.00 - 425.00	No Bid	435.75 - 1,130.75	No Bid
<b>Large Instrument</b>	No Bid	N/A	No Bid	N/A	No Bid
<b>2.4 Repair of Cork on Instruments:</b>				Tenon Cork Neck Cork	No Bid
<b>Small Instrument</b>	No Bid	15.00	No Bid	20.00	No Bid
<b>Medium Instrument</b>	No Bid	15.00	No Bid	20.00 - 25.00	No Bid
<b>Large Instrument</b>	No Bid	15.00	No Bid	N/A	No Bid
<b>2.5 Chemical Cleaning:</b>					No Bid
<b>Small Instrument</b>	No Bid	60.00	No Bid	N/A	No Bid
<b>Medium Instrument</b>	No Bid	60.00	No Bid	66.00 & Up	No Bid
<b>Large Instrument</b>	No Bid	60.00 - 165.00	No Bid	66.00 & Up	No Bid
<b>2.6 Valve/Slide Work:</b>					No Bid

<p>TABULATION SHEET FOR:          BID# <b>SDOC-010-B-050-KB/LK</b>          DATE/TIME: <b>1/06/10 @ 2:00PM</b>  <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b>          READ BY: <u>Kathy Brown</u>          RECORDED BY: <u>Lisa Kesecker</u></p>	<p>Atlantic Strings, Inc.          1379 W. New Haven Ave.          Melbourne, FL 32904</p>	<p>Bringe Music          P.O. Box 13848          ST. Petersburg, FL 33733</p>	<p>Michael Girona Piano Tuning          18 Bayberry Branch          Casselberry, FL 32707</p>	<p>Music &amp; Arts          4626 Wedgewood Blvd.          Frederick, MD 21703</p>	<p>Pickering and Sons          Piano Tuning          250 W. Highland St.          Altamonte Springs, FL 32714</p>
Small Instrument	No Bid	40.00 - 65.00	No Bid	N/A	No Bid
Medium Instrument	No Bid	40.00 - 65.00	No Bid	Estimate Only	No Bid
Large Instrument	No Bid	50.00 - 105.00	No Bid	Estimate Only	No Bid
2.7 Repair of stuck Mouth Pieces:	No Bid	No Charge	No Bid	Estimate Only	No Bid
2.8 Please list on a separate sheet of paper any additional repairs and their prices that you provide. As on the previous items, please provide prices for Small, Medium and Large Instruments/Repairs. Example: Dent removal, polishing, etc.	No Bid	See enclosed repair price list	No Bid	Attached	No Bid
2.9 Discount on parts. Also, on the blank lines add any additional manufacturers that you are capable of repairing that are not on the list.	No Bid	We have access to all necessary repair parts. Depending on Mfg. discount, which varies, we will discount parts 20-30%	No Bid	20% discount from MSRP on most major brands	No Bid
Blessing	No Bid	See above	No Bid	yes	No Bid
Buffet	No Bid	See above	No Bid	yes	No Bid
Conn	No Bid	See above	No Bid	yes	No Bid
Engelhardt	No Bid	See above	No Bid	yes	No Bid
Fender	No Bid	See above	No Bid	yes Guitars & Bases only	No Bid
Fox Renard	No Bid	See above	No Bid	yes	No Bid
Ibanez	No Bid	See above	No Bid	yes Limited models	No Bid
Jupiter	No Bid	See above	No Bid	yes	No Bid
Lablanc	No Bid	See above	No Bid	yes	No Bid
Ludwig	No Bid	See above	No Bid	yes	No Bid
Musser	No Bid	See above	No Bid	yes	No Bid
Pearl	No Bid	See above	No Bid	yes	No Bid
Remo	No Bid	See above	No Bid	yes	No Bid
Roland	No Bid	See above	No Bid	n/a	No Bid
Rhythm Band	No Bid	See above	No Bid	n/a	No Bid
Sabian	No Bid	See above	No Bid	n/a	No Bid

<p>TABULATION SHEET FOR:          BID# <b>SDOC-010-B-050-KB/LK</b>          DATE/TIME: <b>1/06/10 @ 2:00PM</b>  <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b>          READ BY: <u>Kathy Brown</u>          RECORDED BY: <u>Lisa Kesecker</u></p>	<p>Atlantic Strings, Inc.          1379 W. New Haven Ave.          Melbourne, FL 32904</p>	<p>Bringe Music          P.O. Box 13848          ST. Petersburg, FL 33733</p>	<p>Michael Gironda Piano Tuning          18 Bayberry Branch          Casselberry, FL 32707</p>	<p>Music &amp; Arts          4626 Wedgewood Blvd.          Frederick, MD 21703</p>	<p>Pickering and Sons Piano Tuning          250 W. Highland St.          Altamonte Springs, FL 32714</p>
<b>Selmer</b>	No Bid	See above	No Bid	yes	No Bid
<b>Sonor</b>	No Bid	See above	No Bid	n/a	No Bid
<b>Squire</b>	No Bid	See above	No Bid	yes	No Bid
<b>Studio 49</b>	No Bid	See above	No Bid	yes	No Bid
<b>Treeworks</b>	No Bid	See above	No Bid	n/a	No Bid
<b>Vito</b>	No Bid	See above	No Bid	yes	No Bid
<b>Walton</b>	No Bid	See above	No Bid	n/a	No Bid
<b>Yamaha</b>	No Bid	See above	No Bid	yes	No Bid
<b>Zildjian</b>	No Bid	See above	No Bid	n/a	No Bid
<b>2.10 Can other government agencies piggy-back Lot 2 of this bid?</b>	No Bid	No	No Bid	Yes, only to those entities within M&A serviced areas	No Bid
<b>LOT 3 - STRING INSTRUMENT REPAIRS</b>					
<b>3.1 Hourly rate for string instrument repairs</b>	45.00	Will estimate per instrument/job	No Bid	65.00	No Bid
<b>3.2 Estimated completion time of repairs</b>	-	-	No Bid	2-5 Days after pick up	No Bid
<b>OR</b>					
<b>3.3 Bridge Repair</b>				Replacement	No Bid
<b>Violin/Viola</b>	No Bid	40.00 - 45.00	No Bid	25.00 - 45.00	No Bid
<b>Cello</b>	No Bid	65.00	No Bid	70.00 - 95.00	No Bid
<b>Bass</b>	No Bid	95.00	No Bid	120.00 - 140.00	No Bid
<b>3.4 Sound Post Repair</b>					No Bid
<b>Violin/Viola</b>	No Bid	15.00 - 25.00	No Bid	20.00	No Bid
<b>Cello</b>	No Bid	15.00 - 30.00	No Bid	25.00 - 35.00	No Bid
<b>Bass</b>	No Bid	15.00 - 40.00	No Bid	35.00 - 45.00	No Bid
<b>3.5 Restringing, Complete Set</b>		Super Sensitive Strings		Varies with brand of strings if replaced	No Bid
<b>Violin/Viola</b>	No Bid	42.00 - 55.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	99.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	139.00	No Bid	Estimate Only	No Bid
<b>3.6 Restringing, Individual</b>		Super Sensitive, Varies by String			No Bid
<b>Violin/Viola</b>	No Bid	8.00 - 16.00	No Bid	Estimate Only	No Bid

<p>TABULATION SHEET FOR:          BID# <b>SDOC-010-B-050-KB/LK</b>          DATE/TIME: <b>1/06/10 @ 2:00PM</b>  <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b>          READ BY: <u>Kathy Brown</u>          RECORDED BY: <u>Lisa Kesecker</u></p>	<p>Atlantic Strings, Inc.          1379 W. New Haven Ave.          Melbourne, FL 32904</p>	<p>Bringe Music          P.O. Box 13848          ST. Petersburg, FL 33733</p>	<p>Michael Gironda Piano Tuning          18 Bayberry Branch          Casselberry, FL 32707</p>	<p>Music &amp; Arts          4626 Wedgewood Blvd.          Frederick, MD 21703</p>	<p>Pickering and Sons          Piano Tuning          250 W. Highland St.          Altamonte Springs, FL 32714</p>
<b>Cello</b>	No Bid	19.00 - 26.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	24.00 - 43.00	No Bid	Estimate Only	No Bid
<b>3.7 Tail Piece Repairs</b>		Tail Piece Replacement			No Bid
<b>Violin/Viola</b>	No Bid	25.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	35.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	99.00	No Bid	Estimate Only	No Bid
<b>3.8 Fine Tuner Repairs</b>		Replacement Set Complete			No Bid
<b>Violin/Viola</b>	No Bid	23.00 - 27.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	49.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	n/a	No Bid	Estimate Only	No Bid
<b>3..9 Neck Resets</b>		estimate provided before work is done			No Bid
<b>Violin/Viola</b>	No Bid	50.00 - 100.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	50.00 - 100.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	50.00 - 100.00	No Bid	Estimate Only	No Bid
<b>3.10 Open Seams</b>					No Bid
<b>Violin/Viola</b>	No Bid	25.00 - 75.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	25.00 - 75.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	25.00 - 75.00	No Bid	Estimate Only	No Bid
<b>3.11 Cracks</b>					No Bid
<b>Violin/Viola</b>	No Bid	50.00 - 150.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	50.00 - 150.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	50.00 - 250.00	No Bid	Estimate Only	No Bid
<b>3.12 Bow Hair Repairs</b>					No Bid
<b>Violin/Viola</b>	No Bid	40.00	No Bid	40.00	No Bid
<b>Cello</b>	No Bid	50.00	No Bid	50.00	No Bid
<b>Bass</b>	No Bid	60.00	No Bid	60.00	No Bid
<b>3.13 Frog Repairs</b>					No Bid
<b>Violin/Viola</b>	No Bid	25.00	No Bid	Estimate Only	No Bid
<b>Cello</b>	No Bid	25.00	No Bid	Estimate Only	No Bid
<b>Bass</b>	No Bid	30.00	No Bid	Estimate Only	No Bid

<p>TABULATION SHEET FOR:          BID# <b>SDOC-010-B-050-KB/LK</b>          DATE/TIME: <b>1/06/10 @ 2:00PM</b>  <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b>          READ BY: <u>Kathy Brown</u>          RECORDED BY: <u>Lisa Kesecker</u></p>	<p>Atlantic Strings, Inc.          1379 W. New Haven Ave.          Melbourne, FL 32904</p>	<p>Bringe Music          P.O. Box 13848          ST. Petersburg, FL 33733</p>	<p>Michael Gironda Piano Tuning          18 Bayberry Branch          Casselberry, FL 32707</p>	<p>Music &amp; Arts          4626 Wedgewood Blvd.          Frederick, MD 21703</p>	<p>Pickering and Sons Piano Tuning          250 W. Highland St.          Altamonte Springs, FL 32714</p>
<p><b>3.14 Discount % off of Parts. Also, on the blank lines add any additional manufacturer's that you are capable of repairing that are not on the list.</b></p>		<p>We have access to all necessary repair parts. Depending on Mfg. discount, which varies, we will discount parts 20-30%</p>		<p>20% discount from MSRP</p>	<p>No Bid</p>
<p><b>H. Luger</b></p>	<p>No Bid</p>	<p>See above</p>	<p>No Bid</p>	<p>n/a</p>	<p>No Bid</p>
<p><b>Hofner</b></p>	<p>No Bid</p>	<p>See above</p>	<p>No Bid</p>	<p>n/a</p>	<p>No Bid</p>
<p><b>Strunal</b></p>	<p>No Bid</p>	<p>See above</p>	<p>No Bid</p>	<p>yes</p>	<p>No Bid</p>
<p><b>Yamaha</b></p>	<p>No Bid</p>	<p>See above</p>	<p>No Bid</p>	<p>yes</p>	<p>No Bid</p>
	<p>Keith, Curtis &amp; Cliflon</p>	<p>See above</p>	<p>No Bid</p>	<p>Eastman</p>	<p>No Bid</p>
	<p>Nicolas Parola</p>	<p>See above</p>	<p>No Bid</p>	<p>Scheal &amp; Roth</p>	<p>No Bid</p>
	<p>Others</p>	<p>See above</p>	<p>No Bid</p>	<p>Glaesel</p>	<p>No Bid</p>
		<p>See above</p>	<p>No Bid</p>	<p>Wm Lewis</p>	<p>No Bid</p>
		<p>See above</p>	<p>No Bid</p>	<p>Most Major Brand Names</p>	<p>No Bid</p>
<p><b>3.15 Can othr government agencies piggy-back Lot 3 of this bid?</b></p>	<p>Yes</p>	<p>No</p>	<p>No Bid</p>	<p>Yes, only to those entities within M&amp;A serviced areas</p>	<p>No Bid</p>
<b>LOT 4 - GENERAL QUESTIONS</b>					
<p><b>4.1 Does your company offer pick-up and delivery of instruments on a weekly basis or only as requested?</b></p>	<p>As Requested</p>	<p>Weekly</p>	<p>No Bid</p>	<p>Weekly, Scheduled weekly visits to some schools          *****          As requested, for all other schools</p>	<p>N/A</p>
<p><b>If you offer weekly pick-ups/deliveries, what day of the week would you be in the District?</b></p>		<p>Tuesday</p>	<p>No Bid</p>	<p>Monday</p>	

<p>TABULATION SHEET FOR:          BID# <b>SDOC-010-B-050-KB/LK</b>          DATE/TIME: <b>1/06/10 @ 2:00PM</b>  <b>PIANO TUNING AND/OR MUSICAL INSTRUMENT REPAIRS</b>          READ BY: <u>Kathy Brown</u>          RECORDED BY: <u>Lisa Kesecker</u></p>	<p>Atlantic Strings, Inc.          1379 W. New Haven Ave.          Melbourne, FL 32904</p>	<p>Bringe Music          P.O. Box 13848          ST. Petersburg, FL 33733</p>	<p>Michael Gironda Piano Tuning          18 Bayberry Branch          Casselberry, FL 32707</p>	<p>Music &amp; Arts          4626 Wedgewood Blvd.          Frederick, MD 21703</p>	<p>Pickering and Sons Piano Tuning          250 W. Highland St.          Altamonte Springs, FL 32714</p>
<p><b>4.2 Musical and String Instrument Repairs/Piano Tuning is guaranteed for days. If the instrument, under normal daily usage, re-breaks or piano goes out of tune during this time, we agree to repair/retune the instrument at no charge to the District.</b>          Yes            No</p>	<p>30 Days Yes</p>	<p>30 Days Yes</p>	<p>No Bid</p>	<p>90 Days Yes</p>	<p>60 days ***** Yes, this is hard as climate control is a must to hold tuning.</p>
<p><b>4.3 List below the instruments your company is willing to loan to schools, if repairs take longer than 14 days.</b></p>	<p>Violin &amp; Violas</p>	<p>Flute, Clarinet (Bb), Oboe, Alto Sax, Trumpet, Trombone</p>	<p>No Bid</p>	<p>At M&amp;A discretion only - usually for emergency situations only</p>	<p>N/A</p>
<p><b>4.4 Contact Person/Local Sales Representative:</b></p>	<p>Allen Gatchell</p>	<p>Lynn Weigand, V.P.</p>	<p>Michael Gironda</p>	<p>Wade Green</p>	<p>Dean Pickering</p>
<p><b>Address</b></p>	<p>Same as above</p>	<p>2129 First Avenue N.          St. Petersburg, FL 33713</p>	<p>18 Bayberry Branch          Casselberry, FL 32707</p>	<p>667 Florida Central Parkway          Longwood, FL 32750</p>	<p>Same as above</p>
<p><b>Phone</b></p>	<p>321-725-4161</p>	<p>727-822-3460</p>	<p>407-331-3031</p>	<p>407-718-7716</p>	<p>407-788-6556</p>
<p><b>Fax</b></p>	<p>321-725-4904</p>	<p>727-894-5111</p>	<p>407-332-7649</p>	<p>407-260-1871</p>	<p>N/A</p>
<p><b>Addendum Signed?</b></p>	<p>Yes</p>	<p>Yes</p>	<p>No</p>	<p>Yes</p>	<p>Yes</p>
<p><b>Awarded As Follows:</b>          Primary will be highlighted in Yellow          Secondary will be highlighted in Blue</p>	<p>Lot #1: R.E. Pickering &amp; Sons</p>	<p>Lot #2: Bringe Music-Primary          Music &amp; Arts-Secondary</p>	<p>Lot #3: Bringe Music-Primary          Music &amp; Arts-Secondary</p>	<p>Lot #4: R.E. Pickering, Bringe Music and Music &amp; Arts</p>	