

## The School District of Osceola County Employee Benefits Committee Meeting Agenda

**January 22, 2025** 

- I. Welcome (2 minutes)
  - a. Speaking order volunteer
  - b. Timekeeper volunteer
- II. Monthly Reports (5 mins)
- III. Green Imaging presentation (35 mins)
- IV. Member concerns, tracking, and brainstorming solutions (20 minutes)
- V. Other concerns and updates (5 minutes)

The next meeting will be held on February 19, 2025 at 4:30 pm in the Multipurpose Room located at The Center for Employee Health 831 Simpson Road, in Kissimmee.

#### **Employee Benefits Committee Meeting**

2023-2024 Membership

#### OCEA

Vacant
Ann Glover – OSVS (v)
Janet Moody -- OCEA/ESP Pres (v)
Vacant (v)
Kim Castro-Stevens – Hickory Tree ES (v)
Dylan Reinsel – St Cloud HS (Alternate)

#### **Teamsters**

Vacant (v)
Carlos Martinez – Teamsters (v)

#### <u>Provider Representatives</u>

Kelly Johnson – Lincoln Financial Group
Mark Tafuri- VSP
Candice Knaps – Humana (Dental)
Tom Remus - MetLife Life Ins.
Cindy McCormick -- EBMS
Jessica Rivera -- EBMS
Jay Weingart – Trustmark
Mike Vasquez – Opioid Clinic Management

#### **Risk & Benefits Management/SDOC**

LaToyia Edwards – Benefits Education Specialist Lauren M. Haddox – Director LaTasha Aponte – Employee Benefits Supervisor Megan Austin – Wellness Specialist Iris Hernandez - Secretary Sarah Graber – Chief Business & Finance Officer John Boyd – Chief Negotiator Scott Knoebel – Chief Negotiator

#### **Prof. Support Council**

Daina Gooden (v)

#### **ESP**

LaShanna Ward – Denn John MS (v) Susan Compton – Custodial Servs. (v)

#### Retirees

Ray Lackey – Retired Teacher
Judi Crowell – Retired Counselor

#### **Benefits Consultant**

Ashley Bacot - RosenSure Carolyn Grant - RosenSure Barry Murphy – RosenSure Mystery Slimick -- RosenSure

#### **Center for Employee Health**

Kenneth Aldridge -- RosenCare Nicole Cius -- PeopleOne Sherry Edwards -- PeopleOne Dean Hatcher -- PeopleOne Jordan Tardash -- PeopleOne Lisa Torres -- PeopleOne

#### Health Plan Analysis 01/01/2025 (24-25) Summary

#### **ENROLLMENT**

#### PROJECTED REVENUE BASED ON CURRENT ENROLLMENT MINUS ADMIN FEES

Plan	TALLIES	Total	%	
Healthy Advantage Plus	500	8081	6.19%	
Healthy Advantage Plus Wellness	844	8081	10.44%	
Health Center	319	8081	3.95%	
Health Center Wellness	1057	8081	13.08%	
Healthy Essentials	1489	8081	18.43%	
Healthy Essentials Wellness	2745	8081	33.97%	
Opt Out Credit Plan	1125	8081	13.92%	

Board Paid \$59,969,004.00 \$6,274,820.00 Employee Premium Retiree Premium \$887,764.32 SubTotal \$67,131,588.32 Administration Fees (5,764,410.36) 61,367,177.96 Total

				Board Share			Employee Premium			Retiree Premi	ıım
DESCRIPTION	OPTION	TALLIES		Per Pay	Per Year		Per Pay	Per Year		Per Month	Per Year
Healthy Advantage Plus	1	429	374.9	160,832.10	3,216,642.00	75.00	32,175.00	643,500.00			
Healthy Advantage Plus	2	4	374.9	1,499.60	29,992.00	500.00	2,000.00	40,000.00			
Healthy Advantage Plus	3	_	374.9	13,121.50	262,430.00	325.00	11,375.00	227,500.00			
Healthy Advantage Plus	4		374.9	5,248.60	104,972.00	625.00	8,750.00	175,000.00			
Healthy Advantage Plus	5		374.9	3,374.10	67,482.00	350.00	3,150.00	63,000.00			
Healthy Advantage Plus	6		374.9	3,374.10	67,482.00	0.00	0.00	0.00			
_	1		374.9					668,000.00			
Healthy Advantage Plus Wellness	2			250,433.20	5,008,664.00	50.00	33,400.00				
Healthy Advantage Plus Wellness			374.9	6,748.20	134,964.00	450.00	8,100.00	162,000.00			
Healthy Advantage Plus Wellness	3		374.9	26,243.00	524,860.00	275.00	19,250.00	385,000.00			
Healthy Advantage Plus Wellness	4		374.9	7,872.90	157,458.00	575.00	12,075.00	241,500.00			
Healthy Advantage Plus Wellness	5		374.9	4,873.70	97,474.00	300.00	3,900.00	78,000.00			
Healthy Advantage Plus Wellness	6		374.9	4,873.70	97,474.00	0.00	0.00	0.00			
Healthy Advantage Plus Wellness	7		374.9	374.90	7,498.00	450.00	450.00	9,000.00			
Healthy Advantage Plus Wellness	8		374.9	0.00	0.00	575.00	0.00	0.00			
Healthy Advantage Plus Wellness (JS)	1		187.45	0.00	0.00	237.45	0.00	0.00			
Healthy Advantage Plus Wellness Retiree	1								821.47	27,108.51	325,302.12
Healthy Advantage Plus Wellness Retiree	2								1,725.22	12,076.54	144,918.48
Healthy Advantage Plus Wellness Retiree Healthy Advantage Plus Wellness Retiree	3								1,273.27 2,218.14	0.00	0.00
ricatiny Advantage rius Weilliess netifee	+ 4								2,210.14	0.00	0.00
Health Center Wellness	1	. 489	374.9	183,326.10	3,666,522.00	0.00	0.00	0.00			
Health Center Wellness	2		374.9	19,494.80	389,896.00	175.00	9,100.00	182,000.00			
Health Center Wellness	3		374.9	110,595.50	2,211,910.00	25.00	7,375.00	147,500.00			
	4										
Health Center Wellness			374.9	41,988.80	839,776.00	200.00	22,400.00	448,000.00			
Health Center Wellness	5		374.9	16,120.70	322,414.00	0.00	0.00	0.00			
Health Center Wellness	6		374.9	16,120.70	322,414.00	0.00	0.00	0.00			
Health Center Wellness	7		374.9	1,874.50	37,490.00	175.00	875.00	17,500.00			
Health Center Wellness	8		374.9	749.80	14,996.00	200.00	400.00	8,000.00			
Health Center	1		374.9	70,481.20	1,409,624.00	25.00	4,700.00	94,000.00			
Health Center	2		374.9	4,873.70	97,474.00	225.00	2,925.00	58,500.00			
Health Center	3	87	374.9	32,616.30	652,326.00	75.00	6,525.00	130,500.00			
Health Center	4	20	374.9	7,498.00	149,960.00	250.00	5,000.00	100,000.00			
Health Center	5	2	374.9	749.80	14,996.00	50.00	100.00	2,000.00			
Health Center	6	2	374.9	749.80	14,996.00	0.00	0.00	0.00			
Health Center	7	5	374.9	1,874.50	37,490.00	225.00	1,125.00	22,500.00			
Health Center	8	2	374.9	749.80	14,996.00	250.00	500.00	10,000.00			
Health Center Wellness Retiree	1								568.54	8,528.10	102,337.20
Health Center Wellness Retiree	2	3							1,193.95	3,581.85	42,982.20
Health Center Wellness Retiree	3								881.23	0.00	0.00
riediti center wenness ketiree		1							001.23	0.00	0.00
Healthy Essentials Wellness	1	. 2255	374.9	845,399.50	16,907,990.00	0.00	0.00	0.00			
Healthy Essentials Wellness	2		374.9	11,247.00	224,940.00	325.00	9,750.00	195,000.00			
Healthy Essentials Wellness	3		374.9	67,482.00	1,349,640.00	152.00	27,360.00	547,200.00			
Healthy Essentials Wellness	4		374.9	11,621.90	232,438.00	452.00	14,012.00	280,240.00			
•	5										
Healthy Essentials Wellness			374.9	41,988.80	839,776.00	20.00	2,240.00	44,800.00			
Healthy Essentials Wellness	6		374.9	41,988.80	839,776.00	0.00	0.00	0.00			
Healthy EssentialsWellness	7		374.9	0.00	0.00	325.00	0.00	0.00			
Healthy Essentials	1		374.9	493,368.40	9,867,368.00	25.00	32,900.00	658,000.00			
Healthy Essentials	2		374.9	5,623.50	112,470.00	375.00	5,625.00	112,500.00			
Healthy Essentials	3		374.9	32,991.20	659,824.00	202.00	17,776.00	355,520.00			
Healthy Essentials	4		374.9	5,248.60	104,972.00	502.00	7,028.00	140,560.00			
Healthy Essentials	5		374.9	10,497.20	209,944.00	50.00	1,400.00	28,000.00			
Healthy Essentials	6		374.9	10,497.20	209,944.00	0.00	0.00	0.00			
Healthy Essentials Wellness Retiree	1								705.80	12,704.40	152,452.80
Healthy Essentials Wellness Retiree	2								1,482.18	8,893.08	106,716.96
Healthy Essentials Wellness Retiree	3		2740	40.7 =	0.405.5== ==				1,087.88	1,087.88	13,054.56
Opt Out Credit Plan	1		374.9	421,762.50	8,435,250.00	0.00	0.00	0.00			
Job Share Declined Benefits (I5 PT)	0		187.45	0.00	0.00						
FSA Extra \$250	1	1248	250.00		312,000.00						
Total Employees and Retirees		8081		2,998,450.20	59,969,004.00		313,741.00	6,274,820.00		73,980.36	887,764.32
		0001		2,330, .33.20	22,303,0000		313,7 11.00	-,-, .,020.00		. 5,555.50	007,707.52

Option Legend	
Single	1
Spouse	2
Child(ren)	3
Family	4
Half Family Primary	5
Half Family Secondary	6
Domestic Partner	7
Child(ren) +DP	8
DP +DP Child(ren)	9
Child(ren) + DP + DP Child(ren)	10

Revenue Totals Per Year Board Paid Employee Premium Retiree Premium Total

\$59,969,004.00 \$6,274,820.00 \$887,764.32 \$67,131,588.32



Center for Employee Health & Advisor Monthly Health Service Plan Benefits Committee Meeting JANUARY 2025

Presentation to the School District of Osceola County Leadership Team January 15, 2025









## ADVISOR FINANCIAL UPDATE



#### Medical Plan PAID Expenses vs Budget/Revenue – Plan Year to Date

Historical Health Plan Costs / Plan Year School District of Osceola County									
DATE RANGE	10/1/18 to 9/30/19	10/1/19 to 9/30/20	10/1/20 to 9/30/21	10/1/21 to 9/30/22	10/1/22 to 9/30/23	10/1/23 to 9/30/24	10/1/24 to 12/31/24		
COST COMPONENT	2018/19 Plan Year	2019/20 Plan Year	2020/21 Plan Year	2021/22 Plan Year	2022/23 Plan Year	2023/24 Plan Year	2024/25 Plan Year		
Medical Claims	\$45,967,272	\$41,566,112	\$33,140,969	\$41,500,297	\$44,902,814	\$44,997,845	\$12,052,985		
Rx Claims	\$12,307,935	\$11,049,021	\$9,844,133	\$8,966,174	\$8,593,164	\$10,560,692	\$2,822,805		
Health Center	\$3,000,000	\$4,835,823	\$4,916,176	\$5,507,701	\$5,895,433	\$6,925,071	\$1,792,557		
Fixed Costs	\$2,906,857	\$2,860,047	\$5,347,984	\$4,321,131	\$4,839,058	\$4,256,153	\$1,069,423		
Claims over Specific Stop Loss	(\$328,850)	(\$1,418,812)	(\$212)	(\$62,006)	\$0	\$0	\$0		
TOTAL EXPENSES	\$63,853,214	\$58,992,191	\$53,249,050	\$60,233,297	\$64,230,469	\$66,739,761	\$17,737,770		
TOTAL REVENUE/ FUNDING	\$56,092,962	\$60,116,719	\$58,205,032	\$58,041,431	\$60,163,606	\$66,940,185	\$16,544,311		
\$ Difference Revenue/Expenses	-\$7,760,252	\$1,124,528	\$4,955,982	-\$2,191,866	-\$4,066,863	\$200,424	-\$1,193,459		
Ratio - Expenses to Revenue	113.83%	98.13%	91.49%	103.78%	106.76%	99.70%	107.21%		
Additional Funded - COVID Relief	N/A	N/A	\$2,765,331	\$2,497,405	N/A	N/A	N/A		
Additional Funding Needed	\$10,000,000	\$0	\$0	\$3,000,000	\$0	\$0	\$0		
Average Medical Enrollment	6,563	6,464	6,330	6,182	6,328	6,562	6,597		
PEPM TOTAL EXPENSES	\$811	\$761	\$665	\$778	\$846	\$848	\$896		
PEPM Claims vs Previous Year	105%	94%	87%	117%	109%	100.2%	106%		
Medical Claims PEPM	\$584	\$536	\$436	\$559	\$591	\$571	\$609		
Rx Claims PEPM	\$156	\$142	\$130	\$121	\$113	\$134	\$143		
Health Center PEPM	\$38	\$62	\$65	\$74	\$78	\$88	\$91		
Fixed Costs PEPM	\$37	\$37	\$70	\$58	\$64	\$54	\$54 <b>3</b>		

#### Medical Plan PAID Expenses vs Budget/Revenue - 10/1/24 to 12/31/24



#### **School District of Osceola County**

#### Medical Plan - Expenses to Revenue 2024-2025 Plan Year to Date

Month	Enrolled Employees and Retirees	Medical Claims	Rx Claims	Health Center	Paid Claims	Fixed Costs	Total Costs / Expenses	Monthly Revenue to the Plan	Board Contribution	Opt out Subsidy	Employee and Retiree Contribution	Budget Ratio
Oct-24	6,539	\$4,467,074	\$1,123,622	\$620,701	\$6,211,397	\$352,079	\$6,563,476	\$5,532,966	\$4,246,367	\$694,814	\$591,785	119%
Nov-24	6,534	\$3,310,175	\$683,791	\$585,928	\$4,579,894	\$358,674	\$4,938,568	\$5,536,967	\$4,246,367	\$698,815	\$591,785	89%
Dec-24	6,597	\$4,275,736	\$1,015,392	\$585,928	\$5,877,056	\$358,670	\$6,235,726	\$5,474,378	\$4,175,736	\$702,938	\$595,704	114%
Jan-25												
Feb-25												
Mar-25												
Apr-25												
May-25												
Jun-25												
Jul-24												
Aug-25												
Sep-25												
YTD	19,670	\$12,052,985	\$2,822,805	\$1,792,557	\$16,668,347	\$1,069,423	\$17,737,770	\$16,544,311	\$12,668,470	\$2,096,567	\$1,779,274	107.21%
AVERAGE	6,557	\$4,017,662	\$940,935	\$597,519	\$5,556,116	\$356,474	\$5,912,590	\$5,514,770	\$4,222,823	\$698,856	\$593,091	107.21/0



## Rolling 12 months: Expenses vs Revenue Plan Years: 10/1/2023 – 9/30/2024 and 10/1/2024 – 12/31/2024



#### **School District of Osceola County**

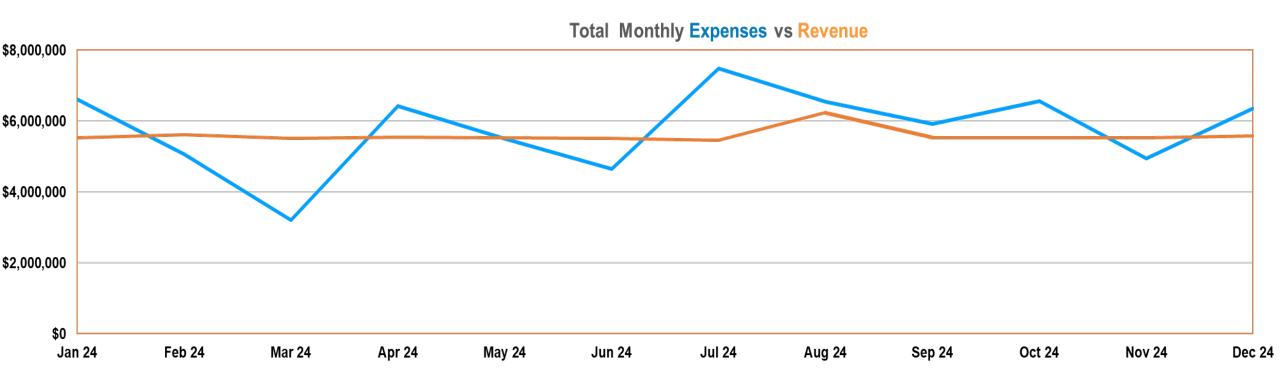
**Health Plan - Expenses to Revenue Rolling 12 Months** 

Month	Enrolled Employees and Retirees	Medical Claims	Rx Claims	Health Center	Paid Claims	Fixed Costs	Total Expenses	Monthly Revenue to the Plan (G: Sum H-J)	Board Contribution (H)	Opt out Subsidy (I)	Employee and Retiree Contribution (J)	Budget Ratio F / G
Dec-23	6544	\$2,928,159	\$857,565	\$499,992	\$4,285,716	\$354,853	\$4,640,569	\$5,518,065	\$4,177,012	\$700,438	\$640,615	84%
Jan-24	6551	\$4,792,560	\$955,427	\$499,553	\$6,247,540	\$360,161	\$6,607,701	\$5,526,597	\$4,177,011	\$704,802	\$644,784	120%
Feb-24	6649	\$3,258,802	\$868,655	\$579,420	\$4,706,877	\$365,549	\$5,072,426	\$5,612,597	\$4,213,251	\$703,562	\$695,784	90%
Mar-24	6552	\$1,569,654	\$723,694	\$557,796	\$2,851,144	\$360,216	\$3,211,360	\$5,511,871	\$4,186,383	\$701,688	\$623,800	58%
Apr-24	6593	\$4,732,364	\$773,971	\$567,705	\$6,074,040	\$350,479	\$6,424,519	\$5,539,579	\$4,198,880	\$704,187	\$636,512	116%
May-24	6593	\$3,602,505	\$947,107	\$606,484	\$5,156,096	\$350,995	\$5,507,091	\$5,528,975	\$4,193,881	\$704,187	\$630,907	100%
Jun-24	6598	\$2,863,812	\$780,586	\$650,418	\$4,294,816	\$347,921	\$4,642,737	\$5,502,842	\$4,180,780	\$696,064	\$625,998	84%
Jul-24	6406	\$5,414,354	\$1,082,830	\$650,091	\$7,147,275	\$342,112	\$7,489,387	\$5,460,890	\$4,110,778	\$667,302	\$682,810	137%
Aug-24	6643	\$4,784,652	\$756,622	\$668,964	\$6,210,238	\$341,612	\$6,551,850	\$6,233,074	\$4,924,312	\$696,064	\$612,698	105%
Sep-24	6643	\$3,780,909	\$1,096,977	\$666,737	\$5,544,623	\$371,792	\$5,916,415	\$5,537,010	\$4,228,247	\$696,064	\$612,699	107%
Oct-24	6,539	\$4,467,074	\$1,123,622	\$620,701	\$6,211,397	\$352,079	\$6,563,476	\$5,532,966	\$4,246,367	\$694,814	\$591,785	119%
Nov-24	6,534	\$3,310,175	\$683,791	\$585,928	\$4,579,894	\$358,674	\$4,938,568	\$5,536,967	\$4,246,367	\$698,815	\$591,785	89%
Dec-24	6,597	\$4,386,860	\$1,015,392	\$585,928	\$5,988,180	\$358,670	\$6,346,850	\$5,574,378	\$4,275,736	\$702,938	\$595,704	114%
YTD	78,898	\$46,963,721	\$10,808,674	\$7,239,725	\$65,012,120	\$4,260,260	\$69,272,380	\$67,097,746	\$51,181,993	\$8,370,487	\$7,545,266	103.24%
AVERAGE	6,581	\$3,877,338	\$861,112	\$597,554	\$5,336,003	\$352,381	\$5,688,384	\$5,614,553	\$4,273,160	\$697,232	\$644,162	103.24 /0
	Dec-23 Jan-24 Feb-24 Mar-24 Apr-24 Jun-24 Jul-24 Aug-24 Sep-24 Oct-24 Nov-24 Dec-24 YTD	Month         Employees and Retirees           Dec-23         6544           Jan-24         6551           Feb-24         6649           Mar-24         6552           Apr-24         6593           May-24         6593           Jun-24         6598           Jul-24         6406           Aug-24         6643           Sep-24         6643           Oct-24         6,539           Nov-24         6,534           Dec-24         6,597           YTD         78,898	Month         Employees and Retirees         Medical Claims           Dec-23         6544         \$2,928,159           Jan-24         6551         \$4,792,560           Feb-24         6649         \$3,258,802           Mar-24         6552         \$1,569,654           Apr-24         6593         \$4,732,364           May-24         6593         \$3,602,505           Jun-24         6598         \$2,863,812           Jul-24         6406         \$5,414,354           Aug-24         6643         \$4,784,652           Sep-24         6643         \$3,780,909           Oct-24         6,539         \$4,467,074           Nov-24         6,534         \$3,310,175           Dec-24         6,597         \$4,386,860           YTD         78,898         \$46,963,721	Month         Employees and Retirees         Medical Claims         RX Claims           Dec-23         6544         \$2,928,159         \$857,565           Jan-24         6551         \$4,792,560         \$955,427           Feb-24         6649         \$3,258,802         \$868,655           Mar-24         6552         \$1,569,654         \$723,694           Apr-24         6593         \$4,732,364         \$773,971           May-24         6593         \$3,602,505         \$947,107           Jun-24         6598         \$2,863,812         \$780,586           Jul-24         6406         \$5,414,354         \$1,082,830           Aug-24         6643         \$4,784,652         \$756,622           Sep-24         6643         \$3,780,909         \$1,096,977           Oct-24         6,539         \$4,467,074         \$1,123,622           Nov-24         6,534         \$3,310,175         \$683,791           Dec-24         6,597         \$4,386,860         \$1,015,392           YTD         78,898         \$46,963,721         \$10,808,674	Month         Employees and Retirees         Medical Claims         RX Claims         Health Center           Dec-23         6544         \$2,928,159         \$857,565         \$499,992           Jan-24         6551         \$4,792,560         \$955,427         \$499,553           Feb-24         6649         \$3,258,802         \$868,655         \$579,420           Mar-24         6552         \$1,569,654         \$723,694         \$557,796           Apr-24         6593         \$4,732,364         \$773,971         \$567,705           May-24         6593         \$3,602,505         \$947,107         \$606,484           Jun-24         6598         \$2,863,812         \$780,586         \$650,418           Jul-24         6406         \$5,414,354         \$1,082,830         \$650,091           Aug-24         6643         \$4,784,652         \$756,622         \$668,964           Sep-24         6643         \$3,780,909         \$1,096,977         \$666,737           Oct-24         6,539         \$4,467,074         \$1,123,622         \$620,701           Nov-24         6,534         \$3,310,175         \$683,791         \$585,928           Dec-24         6,597         \$4,386,860         \$1,015,392	Month         Employees and Retirees         Medical Claims         RX Claims         Health Center         Faid Claims           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040           May-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816           Jul-24         6406         \$5,414,354         \$1,082,830         \$650,091         \$7,147,275           Aug-24         6643         \$4,784,652         \$756,622         \$668,964         \$6,210,238           Sep-24         6643         \$3,780,909         \$1,096,977         \$666,737         \$5,544,623           Oct-24         6,539         \$4,467,074         \$1,123,622 <th>Month         Employees and Retirees         Medical Claims         RX Claims         Health Center         Pald Claims         Fixed Costs           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479           May-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096         \$350,995           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921           Jul-24         6406         \$5,414,354         \$1,082,830         \$650,091         \$7,147,275         \$342,112           Aug-24         6643         \$4,784,652         \$756,622         \$668,964         \$6,210,238         \$341,612</th> <th>Month         Employees and Retirees         Medical Claims         Realth Center         Claims         Pald Claims         Fixed Costs         Local Expenses           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479         \$6,424,519           May-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096         \$350,995         \$5,507,091           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921         \$4,642,737           Jul-24         6406         \$5,414,354         \$1,082,830         \$650,091         \$7,147,275         \$342,112</th> <th>Month         Enrolled Employees and Retirees         Medical Claims         Rx Claims         Health Center         Paid Claims         Fixed Costs         Total Expenses         Revenue to the Plan (G: Sum H-J)           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569         \$5,518,065           Jan-24         6651         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701         \$5,526,597           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426         \$5,612,597           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360         \$5,511,871           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479         \$6,424,519         \$5,539,579           Jun-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096         \$350,995         \$5,507,091         \$5,528,975           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921</th> <th>Month         Emrolled Employees and Retirees         Medical Claims         Rx Claims         Health Center         Paid Claims         Fixed Fixed Costs         Total Expenses         Revenue to the Plan (G: Sum H-J)         Board Contribution (H)           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569         \$5,518,065         \$4,177,012           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701         \$5,526,597         \$4,177,011           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426         \$5,612,597         \$4,213,251           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360         \$5,511,871         \$4,186,383           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,995         \$5,507,091         \$5,528,975         \$4,198,880           May-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921         \$4,642,737         \$5,502,842         \$4,18</th> <th>Month         Employees and Retirees         Medical Claims         Rx Claims         Health Center         Paid Claims         Fixed Costs         Total Expenses         Revenue to the Plan (G: Sum H-J) (H)         Contribution (H)         Subsidy (I)           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569         \$5,518,065         \$4,177,012         \$700,438           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701         \$5,526,597         \$4,177,012         \$700,438           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426         \$5,612,597         \$4,213,251         \$703,562           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360         \$5,511,871         \$4,186,383         \$701,688           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479         \$6,424,519         \$5,539,579         \$4,198,880         \$704,187           Jun-24         6593         \$2,863,812         \$780,586         <td< th=""><th>  Month   Employees and Retirees   Medical Claims   Rx   Claims   Claims  </th></td<></th>	Month         Employees and Retirees         Medical Claims         RX Claims         Health Center         Pald Claims         Fixed Costs           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479           May-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096         \$350,995           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921           Jul-24         6406         \$5,414,354         \$1,082,830         \$650,091         \$7,147,275         \$342,112           Aug-24         6643         \$4,784,652         \$756,622         \$668,964         \$6,210,238         \$341,612	Month         Employees and Retirees         Medical Claims         Realth Center         Claims         Pald Claims         Fixed Costs         Local Expenses           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479         \$6,424,519           May-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096         \$350,995         \$5,507,091           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921         \$4,642,737           Jul-24         6406         \$5,414,354         \$1,082,830         \$650,091         \$7,147,275         \$342,112	Month         Enrolled Employees and Retirees         Medical Claims         Rx Claims         Health Center         Paid Claims         Fixed Costs         Total Expenses         Revenue to the Plan (G: Sum H-J)           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569         \$5,518,065           Jan-24         6651         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701         \$5,526,597           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426         \$5,612,597           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360         \$5,511,871           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479         \$6,424,519         \$5,539,579           Jun-24         6593         \$3,602,505         \$947,107         \$606,484         \$5,156,096         \$350,995         \$5,507,091         \$5,528,975           Jun-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921	Month         Emrolled Employees and Retirees         Medical Claims         Rx Claims         Health Center         Paid Claims         Fixed Fixed Costs         Total Expenses         Revenue to the Plan (G: Sum H-J)         Board Contribution (H)           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569         \$5,518,065         \$4,177,012           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701         \$5,526,597         \$4,177,011           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426         \$5,612,597         \$4,213,251           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360         \$5,511,871         \$4,186,383           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,995         \$5,507,091         \$5,528,975         \$4,198,880           May-24         6598         \$2,863,812         \$780,586         \$650,418         \$4,294,816         \$347,921         \$4,642,737         \$5,502,842         \$4,18	Month         Employees and Retirees         Medical Claims         Rx Claims         Health Center         Paid Claims         Fixed Costs         Total Expenses         Revenue to the Plan (G: Sum H-J) (H)         Contribution (H)         Subsidy (I)           Dec-23         6544         \$2,928,159         \$857,565         \$499,992         \$4,285,716         \$354,853         \$4,640,569         \$5,518,065         \$4,177,012         \$700,438           Jan-24         6551         \$4,792,560         \$955,427         \$499,553         \$6,247,540         \$360,161         \$6,607,701         \$5,526,597         \$4,177,012         \$700,438           Feb-24         6649         \$3,258,802         \$868,655         \$579,420         \$4,706,877         \$365,549         \$5,072,426         \$5,612,597         \$4,213,251         \$703,562           Mar-24         6552         \$1,569,654         \$723,694         \$557,796         \$2,851,144         \$360,216         \$3,211,360         \$5,511,871         \$4,186,383         \$701,688           Apr-24         6593         \$4,732,364         \$773,971         \$567,705         \$6,074,040         \$350,479         \$6,424,519         \$5,539,579         \$4,198,880         \$704,187           Jun-24         6593         \$2,863,812         \$780,586 <td< th=""><th>  Month   Employees and Retirees   Medical Claims   Rx   Claims   Claims  </th></td<>	Month   Employees and Retirees   Medical Claims   Rx   Claims   Claims

- December 2024 Medical Claims are 16% (\$595k) higher than the prior 12 Month Rolling Average of \$3.87 Million.
- December 2024 Rx Claim Cost/ Utilization is 14% (\$128k) higher than than prior 12 Month Average of \$887,571.

## Rolling 12 months: Expenses vs Revenue Trendline Plan Years: 10/1/2023 – 9/30/2024 and 10/1/2024 – 12/31/2024





## Large Claims \$200,000 - 10/1/2024 thru 12/31/2024 Plan Year: 2024-2025

#### **School District of Osceola County**

Plan Year 10/1/2024 to 9/30/2025

**Large Claimants Plan Year to Date** 

Specific Deductible \$1,500,000 + \$135,000 aggregating deductible

Medical / Rx Claims > \$200,000

#	Relationship	Diagnosis	Medical Claims Paid	Rx Claims Paid	Total Paid
1	Former Employee	Congestive Heart Failure	\$486,767	\$0	\$486,767
2	Dependent	Throat Cancer	\$336,966	\$11,087	\$348,053
3	Employee	Lymphoma	\$328,405	\$76	\$328,481
4	Employee	Liver Cancer	\$243,217	\$149	\$243,366

\$1,406,667

New to List

\$1,078,186

\*Large claimant's Individual Specific Deductible resets at \$0 each new plan year.



New Claims monitored, and case management actively involved

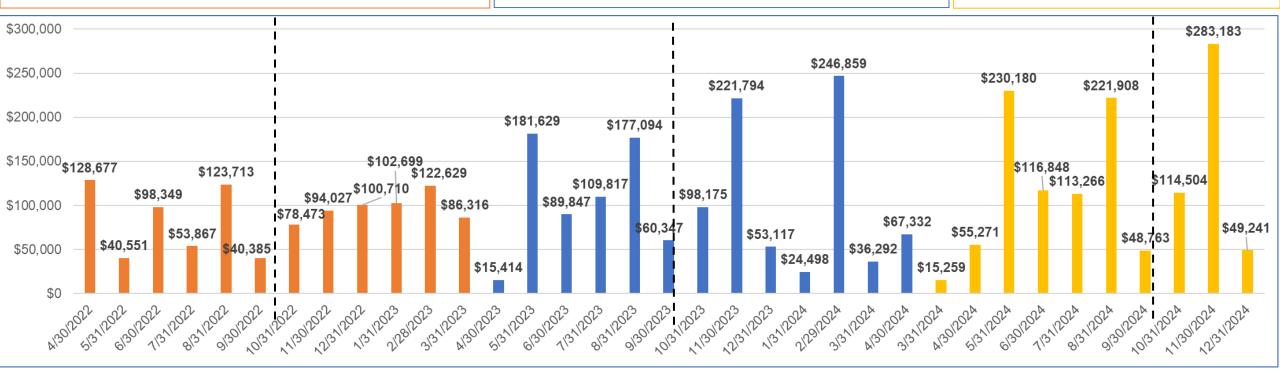
## SDOC – Ventegra Rx Paid Rebates Calendar Years: 2022, 2023 and 2024 (thru 12/31/24)



Rx Rebates are paid monthly, at approximately 3 to 6-month lag from date of service

2021-22 Plan Year Rx Paid Rebates Estimated \$1,070,396 2022-23 Plan Year Rx Paid Rebates Estimated \$1,382,216

2023-24 Plan Year to Date Rx Paid Rebates Estimated \$1,248,422



<sup>- -</sup> Dashed line identifies start and end of health plan year.

<sup>\*</sup>SDOC receives 100% of Rx Rebates under the Ventegra contract.

<sup>\*\*</sup>Graph bars are color coded by when health plan year Rx dates of service were actually paid to SDOC..

## ElectRx – International Pharmacy Program Claim Spend & Cost Avoidance by Calendar Year & Plan Year

CALENDAR YEAR COMPARISON

#### PLAN YEAR COMPARISON

	SDOC				SI	ooc			SDOC PL	AN YEA	R	
C	Calendar	Year 202	3	(	Calendar	Year 202	4		2023	- 2024		
Month	Shipped Script Count	Rx Claim Spend with Shipping	Cost Avoidance Amount	Month	Shipped Script Count	Rx Claim Spend with Shipping	Cost Avoidance Amount	Month	Shipped Script Count	Rx Claim Spend with Shipping	Cost Avoidance Amount	Month
January	122	\$144,749	\$167,172	January	87	\$90,558	\$131,417	October	70	\$51,490	\$78,145	October
February	99	\$96,142	\$126,088	February	62	\$63,206	\$91,562	November	66	\$66,631	\$88,957	November
March	97	\$107,390	\$134,191	March	54	\$58,423	\$84,234	December	45	\$41,399	\$57,908	December
April	103	\$89,445	\$111,416	April	72	\$61,914	\$95,863	January	87	\$90,558	\$131,417	January
May	95	\$96,693	\$128,315	May	46	\$52,135	\$69,868	February	62	\$63,206	\$91,562	February
June	102	\$93,368	\$125,019	June	65	\$67,658	\$97,721	March	54	\$58,423	\$84,234	March
July	89	\$102,896	\$125,174	July	54	\$50,061	\$79,495	April	72	\$61,914	\$95,863	April
August	109	\$103,140	\$140,045	August	63	\$72,033	\$99,280	May	46	\$52,135	\$69,868	May
September	82	\$82,316	\$96,052	September	51	\$39,533	\$65,334	June	65	\$67,658	\$97,721	June
October	70	\$51,490	\$78,145	October	67	\$76,534	\$106,336	July	54	\$50,061	\$79,495	July
November	66	\$66,631	\$88,957	November	14	\$11,883	\$17,429	August	63	\$72,033	\$99,280	August
December	45	\$41,399	\$57,908	December	45	\$31,460	\$57,908	September	51	\$39,533	\$65,334	September
Total	1,079	\$1,075,658	\$1,378,482	Total	680	\$675,400	\$996,447	Total	735	\$715,041	\$1,039,784	Total

**SDOC PLAN YEAR** 2024-2025 Cost Shipped **Rx Claim Avoidance** Script Spend with Shipping Count **Amount** \$76,534 \$106,336 67 \$11,883 \$17,429 \$31,460 \$57,908 \$119.877 \$181.674

\*Member savings

\*Member savings

\*Member savings

SDOC Health Plan Cost Avoidance/Sum of Savings is based on difference between ElectRx Invoice Amount and 20% Discounted AWP Cost of Medications.

\*SDOC Members pay \$0 Copay for International Pharmacy



\*The 2024 decrease in utilization in October thru December was due to the Canadian Postal Strike.





## HEALTH CENTER UPDATE



"People Helping People"

### Medical, Chiropractic, Physical Therapy Care Services



	<b>Appointments</b>									
Metric	Category	2023 Full Year	2024 Full Year	Variance						
	Medical	1,653	1,842	189						
New Patient Visits	Chiropractic	296	133	-163						
	Physical Therapy	729	492	-237						
	Medical	10,409	14,720	4,311						
Established Patient Visits	Chiropractic	2,946	3,415	469						
	Physical Therapy	5,918	7,045	1,127						
	Medical	12,062	16,562	4,500						
Total Number Visits	Chiropractic	3,242	3,548	306						
	Physical Therapy	6,647	7,537	890						

	Unique Patients									
Metric	Category	2023 Full Year	2024 Full Year	Variance						
	Medical	931	1,057	126						
New Patient Visits	Chiropractic	109	70	-39						
	Physical Therapy	109	74	-35						
	Medical	3,361	4,416	1,055						
Established Patient Visits	Chiropractic	501	567	66						
	Physical Therapy	657	738	81						
	Medical	4,091	5,126	1,035						
Total Number Visits	Chiropractic	590	604	14						
	Physical Therapy	748	780	32						

#### Medical, Chiropractic, Physical Therapy Care Services



# Days to New Patient Appointment

3

# Days to
Annual Physical
Appointment

4

# Days to
Established
Patient
Appointment

 $\mathsf{C}$ 

## Percent of No shows, Rescheduled, and Canceled Appointments

Visit Type	2023 Full Year	2024 Full Year	Variance		
Canceled	14.09%	14.44%	0.35%		
No-Show	3.70%	4.15%	0.45%		
Rescheduled	5.48%	7.72%	2.24%		

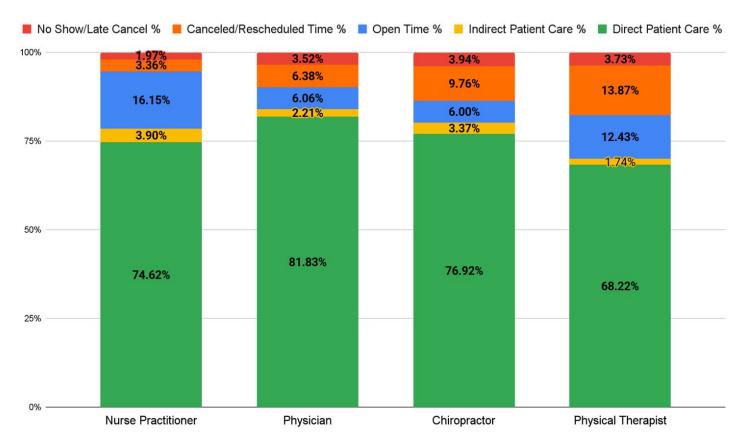
<sup>\*\*</sup>excludes W/C and Urgent/Acute appointments

<sup>\*\*</sup> Data as of 10/31/24

#### Medical, Chiropractic, Physical Therapy Care Services



Provider Schedule Rate - Average Percentage by Specialty



#### **Scheduling Enhancements for PT:**

- Increase in double booking
- Back-to-Back Booking
- Evaluated to optimize patient access
- Decreased Admin time

#### **Definitions**

- **Direct Patient Care** Time spent actively attending to patients during appointments or procedures.
- Indirect Patient Care Scheduled time for tasks related to patient care but not involving direct interaction with patients, such as administrative duties or charting.
- Open Time Unscheduled time where no appointments or activities are booked, leaving the provider available for additional tasks or appointments.
- Canceled/Rescheduled Time Time allocated for appointments that were canceled or rescheduled before their start time, resulting in unused slots.
- No Show/Late Cancel Unplanned idle time caused by patients who did not show up for their appointments or canceled at the last minute, leaving the provider unable to fill the slot.

When multiple appointment blocks overlap, the report assigns priority in the following order: No Show/Late Cancel (Unplanned Idle Time), Canceled/Rescheduled Time (Idle Time), Open Time, Indirect Patient Care (Planned Idle Time), and finally, Direct Patient Care (Productive Time). This ensures that more specific categories, such as unplanned idle time, take precedence over general categories like open time or productive time.

#### **Ancillary Services**



Metric	Category	2023 Calendar Year	2024 Calendar Year	Variance
	Mental Health	243	159	-84
	Nurse Visit Lab	2,454	2,676	222
	Registered Dietician	193	123	-70
Name Dations	Workers Compensation	2,688	2,137	-551
New Patient Visits	Workers Compensation Chiropractic	9	1	-8
VISILS	Workers Compensation Chiropractic Physical Therapy	8	5	-3
	Workers Compensation Physical Therapy	495	242	-253
	Workers Compensation X-Ray	12	4	-8
	X-Ray	349	277	-72
	Mental Health	1,467	1,643	176
	Nurse Visit Lab	21,033	31,034	10,001
	Registered Dietician	2,027	1,866	-161
	Workers Compensation	1,416	1,950	534
Established Patient Visits	Workers Compensation Chiropractic	3	0	-3
Patient visits	Workers Compensation Chiropractic Physical Therapy	4	2	-2
	Workers Compensation Physical Therapy	1,219	1,642	423
	Workers Compensation X-Ray	12	6	-6
	X-Ray	1,566	1,707	141

#### **Ancillary Services**



Metric	Category	2023 Calendar Year	2024 Calendar Year	Variance
Total Number Visits	Mental Health	1,710	1,802	92
	Nurse Visit Lab	23,487	33,710	10,223
	Registered Dietician	2,220	1,989	-231
	Workers Compensation	4,104	4,087	-17
	Workers Compensation Chiropractic	12	1	-11
	Workers Compensation Chiropractic Physical Therapy	12	7	-5
	Workers Compensation Physical Therapy	1,714	1,884	170
	Workers Compensation X-Ray	24	10	-14
	X-Ray	1,915	1,984	69

#### **Ancillary Services**



	Referrals		
	2023 Calendar Year	2024 Calendar Year	Variance
Behavioral Health	329	283	-46
Breast Specialist	47	55	8
Cardiology	337	441	104
Dermatology	165	335	170
Endocrinology	252	252	0
Ear, nose and throat surgeon	145	140	-5
Gastroenterology	642	918	276
Gynecology	150	204	54
Mobile Dermatology	425	604	179
Neurology	233	246	13
Nutrition	639	674	35
Obstetrics & Gynecology	118	212	94
Ophthalmology	241	287	46
Orthopedic Surgery	316	496	180
Pain Medicine	17	38	21
Pediatrics	25	95	70
Physical Therapy	698	749	51
Pulmonary	156	161	5
Sleep Medicine	198	248	50

#### **Operations and Quality**



		2024 Florida	2024 Calendar Year	
Category	Measurement	Average	National*	Performance
Prevention/Screening	Breast Cancer Screening	74.50%	76%	83.01%
Prevention/Screening	Cervical Cancer Screening	73.70%	76%	65.94%
Prevention/Screening	Colorectal Cancer Screening	62.60%	64%	64.94%
Musculoskeletal	Use of Imaging Studies for Low Back Pain (Inverse Measure)	73.04%	73%	75.93%
Chronic Disease Mgmt	Cardiometabolic Care: Cholesterol Management for Cardiac Patients: Screening	-	88%	100.00%
Chronic Disease Mgmt	Cardiometabolic Care: Cholesterol Management for Cardiac Patients: Control	-	62%	<b>53.70</b> %
Chronic Disease Mgmt	Diabetes Care: BP Control (less than 140/90)	66.20%	74%	77.88%
Chronic Disease Mgmt	Diabetes Care: Alc Screening	-	93%	98.20%
Chronic Disease Mgmt	Diabetes Care: Alc Control (less than 8.0)	65.90%	68%	81.09%
Chronic Disease Mgmt	Diabetes Care: Statin Therapy for Patients With Diabetes	62.10%	67%	72.07%
Chronic Disease Mgmt	Diabetes Care: Foot Exam	-	99%	30.08%
Chronic Disease Mgmt	Diabetes Care: LDL Control	-	50%	46.79%
Chronic Disease Mgmt	Diabetes Care: Kidney Health Evaluation for Patient with Diabetes	51.50%	53%	74.60%
Chronic Disease Mgmt	Asthma Care: Use of Appropriate Medications for People with Asthma	-	92%	94.34%
Prevention/Screening	Tobacco Status: Cessation Intervention	-	79%	83.67%
Prevention/Screening	Screening for Clinical Depression and Follow-up Plan	60.60%	81%	81.63%

<sup>\*</sup>Current HEDIS, legacy HEDIS, AND MIPS when current year did not have the measure. 2024 uses 2023 numbers if 2024 numbers aren't available yet.

#### SDOC CEH Usage Report Cologuard



Time Frame: 1/1/2024 - 12/3/2024

**Total Patients Eligible** 

228

Remaining Patients Eligible

171

Rescreens Ordered

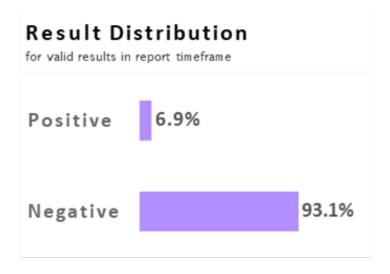
57

**Patients Rescreened** 

30

Completion Rate

52.6%

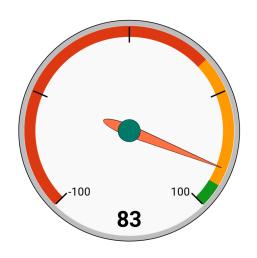


#### **Patient Experience**



## **Net Promoter Score Rolling 12 Months**

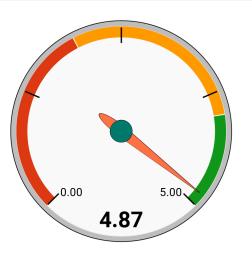
	Dec 2023	Dec 2024	Variance
NPS	81	83	2.47%
Responses	1,270	2,214	54.19%



A Net Promoter Score is a whole number that ranges from -100 to 100, and it indicates customer happiness. The healthcare industry is at 35. NPS is cumulative, this shows the most recent NPS compared to the NPS from the same month a year prior.

#### **NexHealth**

	Previous YTD Dec 2023	Current YTD Dec 2024	Variance
Average Score	4.86	4.87	0.18%
Responses	14,471	11,923	-19.31%



NexHealth collects patient satisfaction with a scale of 0 to 5. This compares the current year-to-date to the same time period last year.



# QUESTIONS? GOMENTS? DISGUSSION.

