THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

817 Bill Beck Boulevard • Kissimmee • Florida 34744-4492 Phone: 407-870-4600 • Fax: 407-870-4010 • www.osceolaschools.net

SCHOOL BOARD MEMBERS

District 1 - Teresa "Terry" Castillo 407-577-5022

District 2 - Kelvin Soto - Chair 407-870-4009

District 3 – Tim Weisheyer – Vice Chair

407-361-0235

District 4 - Clarence Thacker

407-870-4009

District 5 - Ricky Booth 407-870-4009



Superintendent of Schools

Dr. Debra P. Pace

Agenda

Business Advisory Board Meeting Bill Collins Conference Room 817 Bill Beck Blvd. Kissimmee, FL 34744

Wednesday, January 22, 2020 7:30 A.M.

- 1. Approve Minutes of December 11, 2019
- 2. Review Impact Fee & Sales Tax Report
- 3. Facilities Update
- 4. Budget Update
- 5. Reappointments
- 6. Next regular meeting: Wednesday, February 26, 2020

BUSINESS ADVISORY BOARD MINUTES DECEMBER 11, 2019

Members Present: Shawn Hindle, Turner Wallis, Mel Welch, Robert Bass & Clyde Wells

Others/Guests: Sarah Graber, Chairman Kelvin Soto, Marc Clinch, Mark Lockard, Randy Shuttera, Maribel Vallellanes, &

Luz Skerrett

Location: Bill Collins Conference Room, 817 Bill Beck Blvd., Kissimmee, FL 34744

Mr. Mel Welch called the meeting to order.

The BAB committee welcomed School Board Chairman Kelvin Soto to the meeting.

Introductions

Minutes

The minutes from the October 23, 2019 meeting were approved with all ayes.

Facilities Update

Mr. Welch recognized Marc Clinch on the outstanding work on the Long Range Planning Intergovernmental Meeting held on December 2, 2019. Mr. Clinch presented and reviewed various Facilities and Maintenance projects. Mr. Lockard and Mr. Clinch provided an update on the progress of the comprehensive renovations at Denn John Middle, Michigan Avenue Elementary and St. Cloud Middle School. In addition, information was provided on the close out phase of Harmony Middle School and NeoCity Academy.

• Impact Fee and Sales Tax Reports

Mrs. Vallellanes reviewed the Impact Fee & Sales Tax Reports as of October 31, 2019.

Impact Fee Revenues	Impact Fee Expenditures	Impact Fee Credits
Collections approx. \$31.4M	Approx. \$748,000	Approx. \$331,000 outstanding
Increase of \$8.8M	Majority for Poinciana High	
	School's wing addition	

Infrastructure Sales Surtax Revenue	Infrastructure Sales Surtax Expenditures (1/4 cent)
Collections approx. \$5.5M	Approx. spent for FYTD \$159,000
Increase of \$124,000	Majority for Technology

School Capital Outlay Surtax Revenue	School Capital Outlay Surtax Expenditures (1/2 cent)
FYTD Collections approx. \$5.5M	FYTD Expenditures approx.: \$6.9M
Increase of \$269,000	Majority for Comprehensive Renovations

Mrs. Vallellanes informed the committee that the current Impact Fee Fund Balance is \$88M.

Budget Update

Ms. Graber informed the board that the Capital Plan was revised by the School Board on December 10, 2019. There was discussion adding funding for the Transportation West project. Ms. Graber spoke on 3rd calculation projections, and adjustments. She stated the district is looking closely at any shortfall and is preparing, planning, and looking into savings opportunities. Ms. Graber mentioned to the committee the consideration of revising the impact fee forecast in the near given that collections have been significantly higher than forecasted.

There was a brief discussion on the changes in management of the Center for Employee Health.

BUSINESS ADVISORY BOARD MINUTES DECEMBER 11, 2019

• Chairman Kelvin Soto

Chairman Soto thanked and praised the Business Advisory Board Members for their partnership with the district. Mr. Soto stated that each member is another bridge to our community and that he appreciates their support and dedication.

BAB Meeting Dates

The Business Advisory Board has agreed to meet the 4th Wednesday of every month. <u>The next meeting will be held on Wednesday</u>, January 22, 2020 @ 7:30 a.m. in the Bill Collins Conference Room.

SDOC Business Advisory Board Impact Fee Revenue For the period ended 11/30/2019

Current and Three-Year History		Fiscal Year									
	2016 - 2	017	2017 - 2	- 2018 2018 - 2019		2019 - 2020					
MONTH	Revenue	Units*	Revenue	Units*	Revenue	Units*	Revenue	Units*			
July	\$ 2,474,886	253	\$ 3,197,541	375	\$ 2,385,492	267	\$ 10,863,004	1,123			
August	2,874,446	301	2,963,407	313	4,726,773	488	5,697,467	628			
September	3,177,159	335	2,987,439	296	7,804,166		7,885,645	797			
October	2,536,646	261	2,076,217	216	7,679,304	713	6,971,852	731			
November	3,156,311	317	2,942,186	295	9,018,833	952	5,887,585	584			
December	2,888,904	319	4,902,215	635	6,132,620	610					
January	2,766,539	278	3,566,327	439	4,893,678	483					
February	3,495,023	390	1,180,911	118	6,609,701	685					
March	3,016,274	328	2,624,898	288	6,213,597	610					
April	4,526,549	595	3,044,872	328	6,268,996	635					
May	3,998,982	503	4,807,734	420	6,613,496	706					
June**	3,400,398	420	6,212,200	645	6,062,604	621					
TOTAL	\$ 38,312,117	4,300	\$ 40,505,947	4,368	\$ 74,409,260	6,770	\$ 37,305,552	3,863			

Number of Units Detail				
		Osceola	City of	City of St
Type of dwelling	Total	County	Kissimmee	Cloud
Single Family	376	296	2	78
Single Family-S/T rental	18	18		
Single Family-Credits	5		5	
Townhomes	124	120	4	
Townhomes-S/T rental	12	12		
Condominiums	0			
Multifamily	48	48		
Mobile Homes	1	1		
Total	584	495	11	78

^{*}Number of Units as computed based on reports received by the City of Kissimmee, City of St. Cloud, and Osceola County

^{**}Accrual

Budget	
Final Budget: Revenue	\$ 50,000,000

SDOC Business Advisory Board Impact Fee Expenditures For the period ended 11/30/2019

Impact Fee Expenditures: Current and Three-Year History Fiscal Year								
PROJECT NAME	2	2016 - 2017		2017 - 2018	2	2018 - 2019	2	019 - 2020
Debt Service	\$	5,111,761	\$	-	\$	-	\$	-
Other:								
Buses				849,052		1,850,948		
Celebration Island Village						709,005		40,856
Celebration High School Wing Addition								
Celebration High School Space Reconfiguration		693,782						
Celebration K8 Space Reconfiguration								
Chestnut Elementary Space Reconfiguration								
Discovery Intermediate Space Reconfiguration		883,697		633,528				
Harmony High School Wing Addition		89,319						
Horizon Middle School Space Reconfiguration								
Kindred K-8						2,125		
Kissimmee Middle School Space Reconfiguration								
Middle AA - Harmony Area		720,742		7,502,242		26,882,586		513,517
NeoCity Academy				631,489		13,936,386		1,195,390
Poinciana High School Wing Addition		4,852,724		1,910,466				268,463
Sunrise Elementary Space Reconfiguration								
Tohopekaliga High School		23,483,798		50,803,419		8,587,940		71,019
Westside K-8 Renovation		607,467		702,517				
Subtotal Other:	\$	31,331,529	\$	63,032,713	\$	51,968,990	\$	2,089,245
TOTAL	\$	36,443,290	\$	63,032,713	\$	51,968,990	\$	2,089,245

SDOC Business Advisory Board Outstanding Impact Fee Credits For the period ended 11/30/2019

Entity	Amount Issued Redeemed		Balance		
Bellalago/Taylor Morrison-countywide	\$	7,754,000	\$ 7,622,464	\$	131,536
Flora Ridge/Mattamy-Bronson Parcel		953,195	782,676		170,519
KOA/Avatar		831,695	818,220		13,475
TOTAL	\$	10,410,039	\$ 10,094,509	\$	315,530

SDOC Business Advisory Board School Capital Outlay Surtax Revenue For the period ended 11/30/2019

Surtax Revenue: Current and Three-Year History	Fiscal Year						
MONTH	2016 - 2017	2017 - 2018	2018 - 2019	2019 - 2020			
July	-	\$ 2,859,082	\$ 3,247,344	\$ 3,306,679			
August	-	2,194,580	2,362,698	2,454,871			
September	-	2,154,461	2,107,519	2,186,346			
October	-	2,664,318	2,906,958	2,945,535			
November	-	2,083,815	2,183,394	2,346,396			
December	-	2,206,964	2,252,301				
January	-	3,339,209	3,545,302				
February	\$ 1,951,205	2,495,202	2,281,362				
March	2,014,520	2,066,220	2,321,866				
April	2,912,640	3,596,735	3,750,979				
May	2,222,938	2,354,643	2,496,898				
June*	2,049,228	2,207,039	2,420,032				
TOTAL	\$ 11,150,531	\$ 30,222,267	\$ 31,876,654	\$ 13,239,827			

	Budget	
Final Budget:	Forecasted Revenue	\$ 32,891,348

^{*}Accrual

SDOC Business Advisory Board Infrastructure Sales Surtax Revenue For the period ended 11/30/2019

Surtax Revenue: Current and Three-Year History	Fiscal Year					
MONTH	2016 - 2017	2017 - 2018	2018 - 2019	2019 - 2020		
July	\$ 1,428,859	\$ 1,432,353	\$ 1,626,416	\$ 1,653,542		
August	1,046,947	1,101,673	1,187,951	1,229,646		
September	947,552	1,081,142	1,051,985	1,094,544		
October	1,255,528	1,366,944	1,460,827	1,473,660		
November	920,847	1,044,372	1,094,073	1,173,745		
December	1,018,097	1,132,027	1,128,780			
January	1,522,982	1,649,693	1,774,559			
February	987,974	1,248,395	1,141,399			
March	1,011,257	1,039,021	1,164,505			
April	1,583,680	1,799,463	1,876,971			
May	1,109,801	1,179,008	1,251,681			
June*	1,026,513	1,107,946	1,213,361			
TOTAL	\$ 13,860,037	\$ 15,182,037	\$ 15,972,508	\$ 6,625,137		

Budget	
Final Budget: Forecasted Revenue	\$ 16,445,674

^{*}Accrual

SDOC Business Advisory Board School Capital Outlay Surtax Expenditures (1/2 Cent) For the period ended 11/30/2019

2016-2017	2017-2018	2018-2019	2019-2020
\$ 136,948	\$ 2,117,995	\$ 7,037,194	\$ 650
20,694	1,318,044	22,605,913	3,941,307
			-
113,645	6,132,009	·	1
24,503	11,319	2,417,580	3,332,862
\$ 158,842	\$ 7,461,372	\$ 44,815,669	\$ 7,274,169
\$ -	\$ -	\$ -	\$ 11,12
		-	-
199.992	.,		
			449,37
		93.668	54,02
	56 883	33,000	3 1,02
134.345	30,000		
37,471			
85 119	25 400		
03,113			
	323,213	1/0 780	139,03
	220 7/1	143,780	139,03
152 225	-	22 125	
-	,	33,123	
2/3,42/	343	E2 649	
215 274		53,048	
313,274		20.759	
-		20,758	
165.020	600.056		
165,020	688,956		72.12
			72,12
			175,10
200 500	00.470		162,52
286,509	83,172	100.000	8,96
100 700	447.000		192,67
190,700	147,998		24.42
			24,42
			253,54
	96,113	4,695	10,24
	3,114	2,221	
	740	833	
		27,030	
1	2,807	8,952	55
	113,645 24,503 \$ 158,842	113,645 6,132,009 24,503 11,319 \$ 158,842 \$ 7,461,372 \$ 199,992 150,000 199,992 150,000 56,883 134,345 175,762 57,471 85,119 25,400 325,215 85,119 25,400 325,215 320,741 152,325 94,691 273,427 343 315,274 165,020 688,956 286,509 83,172 190,700 147,998 96,113 3,114 740	113,645

		Fiscal	Year	
Type of Expenditure	2016-2017	2017-2018	2018-2019	2019-2020
Gateway High School			12,815	
Harmony Community School			33,086	
Harmony High School		2,645	12,083	
Hickory Tree Elementary School			24,664	
Highlands Elementary		1,852	57,099	16,449
Horizon Middle School			16,820	
Lakeview Elementary School		1,756	53	
Liberty High School	8,198		16,194	
Narcoossee Middle School		3,072	2,160	
Neptune Middle School		48,596	,	
Osceola County School for the Arts	19,245			
Poinciana High School			15,558	
Reedy Creek Elementary School			25,703	
Ross E. Jeffries Campus			42,173	375
St. Cloud High School		10,900	107	373
Sunrise Elementary School		6,568	107	
Westside K-8		0,308	36,355	
Zenith			·	
			4,787	
Fire Alarms:	24 200			
Partin Settlement Elementary School	31,298	22.776		
Poinciana Academy of Fine Arts	7,015	23,776		
HVAC Repairs/Replacements:				
Celebration High School		148,219	56,322	
Celebration K-8 School			162,939	
Cypress Elementary School				7,894
Deerwood Elementary School				7,758
Discovery Intermediate School		281,578		
Harmony Community	23,497			
Harmony High School			3,162	4,478
Hickory Tree Elementary School	14,455			
Horizon Middle School				410
Kissimmee Elementary School		119,882	20,586	
Kissimmee Middle School			66,487	410
Liberty High School			117,555	15,209
Narcoossee Middle School			100,827	
Neptune Middle School		8,793	3,002	
отесн		7,482	60,133	
Ross E. Jeffries Campus	8,840	6,040	1,371	23,822
Painting and/or other repairs:				
ALCO			7,616	10,915
Boggy Creek Elementary School	3,715			
Celebration High School			18,685	184,120
Celebration K-8 School	153,714	3,553	21,296	15,247
Central Elementary School	35,120	55,858		
Chestnut Elementary School		22,930		
Cypress Elementary School		25,761		
Deerwood Elementary School			52,714	
Discovery Intermediate School		99,037	114,620	
Flora Ridge Elementary School	29,806			
Gateway High School		12,971	757	
Harmony Community School		39,935		

		Fiscal	Vear	
Type of Expenditure	2016-2017	2017-2018	2018-2019	2019-2020
Harmony High School	247,400	66,648	17,710	
Hickory Tree Elementary School	17,133	72,440	21,668	
Horizon Middle School	54,287	56,091	18,138	
Kissimme Elementary School		32,467		
Kissimmee Middle School	27,270	50,630	217,910	
KOA Elementary		45,486		
Lakeview Elementary School	2,091	1,613		
Liberty High School	71,922	136,128	18,685	
Narcoossee Elementary School		44,500		
Narcoossee Middle School		129,279	21,828	64,586
Neptune Elementary School	50,269	33,755		
Neptune Middle School	33,559	8,700		
New Beginnings		24,187		
Osceola High School			18,685	
Osceola County School for the Arts			89,688	
Parkway Middle School	5,224	22,905		44,462
Partin Settlement Elementary School		1,649		
Pleasant Hill Elementary School		80,632		
Poinciana Academy of Fine Arts	46,424	23,284		
Poinciana High School			13,333	83,648
Reedy Creek Elementary School			32,012	
Ross E. Jeffries Campus		6,495		
St. Cloud Elementary School	9,988	26,774		67,113
Sunrise Elementary School		74,684		
Ventura Elementary School		123,984		
Westside K-8			86,808	
Parking Lot Resurface / Bus Loop / Concrete/Drainage:				
Boggy Creek Elementary School		80,052		
Chestnut Elementary		6,818		
Deerwood Elementary School				19,712
Discovery Intermediate School				
Harmony Community School				2,351
Hickory Tree Elementary School				3,168
Horizon Middle School				2,169
Liberty High School				11,258
oTECH			10.555	50
Poinciana Elementary			19,655	
Thacker Avenue Elementary		22.254	6,648	
Transportation		93,864		
Renovations:	F 104	22.464		
Gateway High School	5,194	23,461		
Roofing/Gutters/Covered walkways: Celebration K-8 School	21.022	045 000		
Chestnut Elementary	31,923	945,999	107,400	
Deerwood Elementary School	9,068	107,771	107,400	
Gateway High School	9,008	19,880		
Hickory Tree Elementary School		883		
Kissimmee Elementary School		003	500	
Neptune Middle School			191,628	100,508
Partin Settlement Elementary School			117,000	100,500
Poinciana Elementary School			13,075	3,210
Sunrise Elementary School			109,800	3,210
St Cloud Elementary			100,000	59,597
Safety & Security Equipment		193,808	701,003	25,668
Security Modifications and improvements		129,378	28,153	1,300
Technology Infrastructure	1,422,045	838,476	1,522,770	382,235
Subtotal Other	\$ 4,554,644			
TOTAL	\$ 4,850,434	\$ 15,972,690	\$ 57,370,940	\$ 9,992,007
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SDOC Business Advisory Board Infrastructure Sales Surtax Expenditures (1/4 Cent) For the period ended 11/30/2019

Sales Tax Expenditures: Current and Three Year History	Fiscal Year							
Type of Expenditure	2	2016-2017 2017-2018 2018-2019		2018-2019	2019-2020			
Debt Service	\$	6,938,488	\$	6,529,728	\$	6,551,233	\$	1,370
Other:								
Athletic Facilities	\$	10,665	\$	6,939	\$	889	\$	-
Buildings		183,968		33,477				
Buses				1,970,730		219,747		
Chiller Replacements		54,421		544,772				
Communications		4,355						
Land Purchase		3,400						
Remodeling		154,604		960,535		859,574		1,609
Renovations		5,926						
Rent/Purchase Portables								965
Retrofit		162,942						
Student Computers						249,600		118,973
Site improvements						12,324		
Technology				888		160,573		
White Fleet				86,400		551,097		148,158
Subtotal Other:	\$	580,281	\$	3,603,741	\$	2,053,804	\$	269,705
TOTAL	\$	7,518,769	\$	10,133,469	\$	8,605,037	\$	271,075

Business Advisory Board January 22, 2020

Facilities Update



Facilities Update

Agenda

- Planning Department Update
 - ES Redistricting
 - Canoe Creek Academy Update
- Design & Construction Department Update
 - Projects in Planning \$72,106,222
 - Projects in Design \$188,338,486
 - Projects in Construction \$124,126,376
 - Current Program \$384,571,084

Redistricting

Hickory Tree Elementary will exceed its student capacity during the 20/21 SY without the installation of additional portables, additional co-teach units and/or to be relieved by redistricting. On January 7, 2020, the School Board resumed ownership of Canoe Creek Academy. The acquisition of this facility provides the District with an opportunity to provide relief to Hickory Tree Elementary. Additionally, staff will balance the student population at St. Cloud Elementary and Michigan Avenue Elementary.

Schools Impacted by Districtwide Redistricting

- Harmony Community School
- Hickory Tree Elementary
- Michigan Avenue Elementary
- St. Cloud Elementary
- Harmony Middle

Districtwide Redistricting Meetings

- January 29, 2020
- February 12, 2020
- February 26, 2020

Public Hearing

March 3, 2020

Effective

2020/2021 School Year

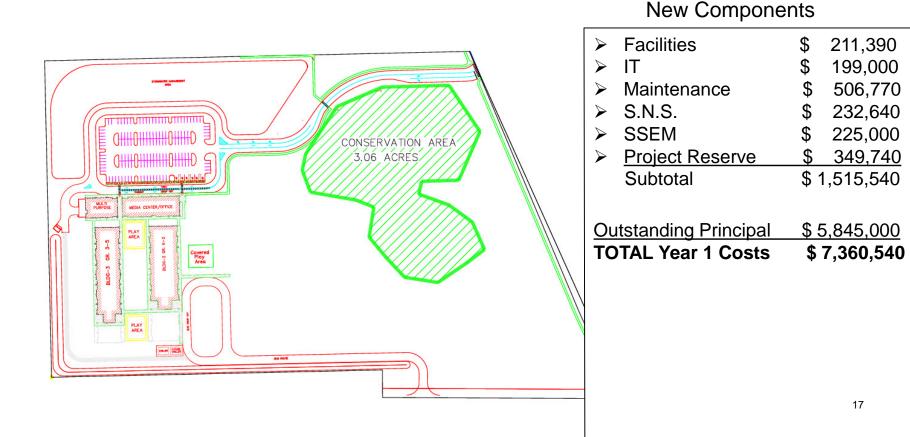
Canoe Creek Academy



Canoe Creek Charter Academy

\$7,360,540

<u>YEAR 1 (K5 or K6)</u> - Required Modifications to Open Year 1 as a K-5 or K-6 660 Total – 660 existing functional capacity = 0 New Student Stations



Canoe Creek Charter Academy

\$30,021,000

YEAR 2 (K8) - Increase to a functional capacity of 1,200 TOTAL student stations

1,200 Total – 660 existing functional capacity = 540 New Student Stations

► In comparison, the project budget for a new K8 with 1,415 student stations (i.e., Kindred K8) is \$40,300,000

New

Re-Model

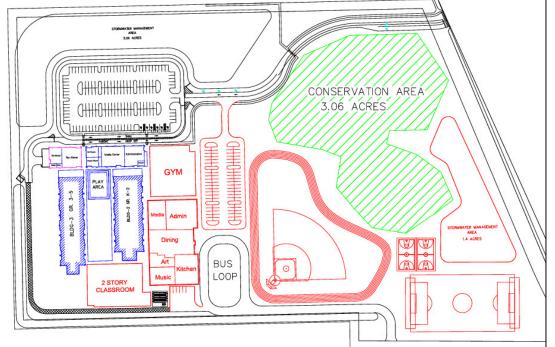
Existing

Includes New Kitchen and Dining

Re-Purpose Existing Kitchen and Multi-Purpose Space (Dining)

New Components

- □ 1 story ADMIN building
 - Administrative Offices
 - Media Center
 - Music Room
 - Art Room
 - Kitchen (1,200 Students)
 - Dining (1,200 Students)
- ☐ 2 story classroom building -24 Classrooms
- 1 story Gymnasium
- Visitor Parking
- Softball Field
- ☐ Track
- Basketball Courts
- Soccer Field
- Additional Retention



Projects in Planning

Project	<u>Budget</u>	Proposed Opening
Cyclical Projects (3 each)	\$97,470	2020
DSCV Gutter Replacement	\$175,000	2020
NCMS Gutter Replacement	\$175,000	2020
GWHS Comprehensive Renovation	TBD	TBD – Pending Castaldi
HRHS Ball Field Stairs	\$46,801	2020
Hickory Tree Area ES	\$26,916,559	2023-2024
K-8 Kindred "AA"	\$42,779,358	2022-2023
PNHS Track and Field Repairs	\$1,770,236	2020
Security Fencing and Gates (3 each)	\$145,798	2020

TOTAL

\$72,106,222

Projects in Design

<u>Project</u>	<u>Budget</u>	Construction NTP
SNS Electric Gate Projects (25 each)	\$616,904	2/2/2020
DWES Pre-K Playground	\$90,323	TBD
HTES Kitchen Pass-Through Units	\$39,324	1/31/2020
HRHS Baseball/Softball Storage	\$97,100	2/3/2020
Kitchen Serving Line Projects (4 each)	\$5,890,000	4/1/2019
HRHS Baseball/Softball Storage	97,100	10/28/2019
PNHS Business Academy	\$9,700,000	10/4/2019
PNHS Campus Wide Lighting	\$1,500,000	2020
FCCS Security Upgrade	Internal Funding	5/31/2019
Celebration Island Area ES (ES-A)	\$25,380,061	6/1/2021
OTECH Parking Lot	488,333	5/6/2020
LBHS Space Reconfiguration	\$246,749	5/19/2020
NPMS Rear Bus Loop	\$645,000	TBD – On Hold
WK8S Gate and Sidewalk	\$20,000	7/1/2019
HZMS Air Handler Replacement	2,335,000	2020
KMMS Air Handler Replacement	\$2,335,000	2020
OCHS Building 400 Stair Repair	\$57,592	2/14/2020

TOTAL \$188,338,486

Projects in Construction

<u>Project</u>	<u>Budget</u>	Substantial Completion Date
Admin 2000 Warehouse Renovation	\$364,517	12/31/2019
BELA Fencing Replacement	\$388,770	4/30/2020
Kitchen Generators (HRHS,LBHS,KMMS)	\$1,408,305	11/27/2019
MAES Comprehensive	\$31,186,354	8/1/2019
DJMS Comprehensive	\$43,085,803	12/17/2019
SCMS Comprehensive	\$32,973,602	10/12/2020
SCES Awning Install	\$134,746	1/06/2020
PAFA Roof Replacement	\$125,000	1/22/2020
PNHS Business Academy	\$9,700,000	7/15/2020
PNHS Gutter Replacement	\$529,355	1/31/2020
PNHS Chiller Replacement	\$2,963,864	5/08/2020
Cafeteria Refresh Projects (10 each)	\$845,000	6/30/2020

Projects in Construction Continued

TOTAL	\$124,126,376	
SNS Roll-Up Door Removal	<u>\$20,000</u>	1/30/2020
FCCS Playground Replacement	External	10/31/2019
Security Fencing Projects (6 each)	\$195,000	Misc. Dates
HRHS Stair Install	\$46,801	2/28/2020
HRHS Parking Lot Repair	\$159,259	8/23/2019
<u>Project</u>	<u>Budget</u>	Substantial Completion Date

Saint Cloud Middle School Comprehensive Renovation



Denn John Middle School Comprehensive Renovation



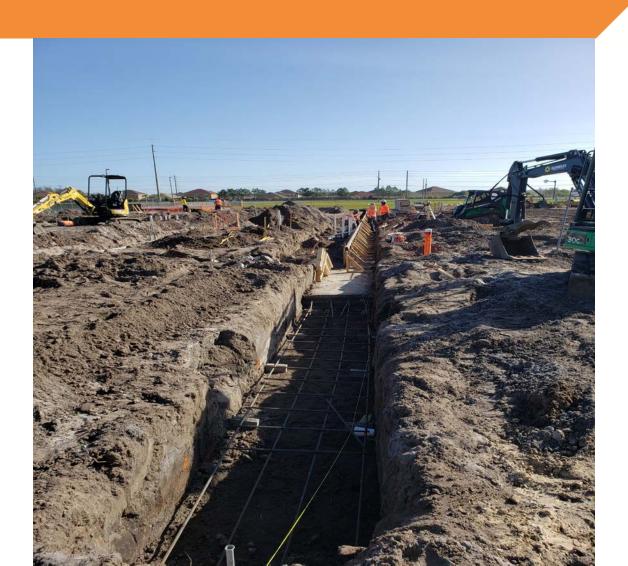




PNHS Business Academy



PNHS Business Academy



Every Child, Every Chance, Every Day!



Comments and Discussion

SDOC Business Advisory Board Impact Fee Revenue For the period ended 12/31/2019

Current and Three-Year History	Fiscal Year							STATE OF THE PARTY
	2016 - 20	2016 - 2017 2017 - 2018		2018 - 2019		2019 - 2020		
MONTH	Revenue	Units*	Revenue	Units*	Revenue	Units*	Revenue	Units*
July	\$ 2,474,886	253	\$ 3,197,541	375	\$ 2,385,492	267	\$ 10,863,004	1,123
August	2,874,446	301	2,963,407	313	4,726,773	488	5,697,467	628
September	3,177,159	335	2,987,439	296	7,804,166		7,885,645	797
October	2,536,646	261	2,076,217	216	7,679,304	713	6,971,852	731
November	3,156,311	317	2,942,186	295	9,018,833	952	5,887,585	584
December	2,888,904	319	4,902,215	635	6,132,620	610	5,088,676	560
January	2,766,539	278	3,566,327	439	4,893,678	483		
February	3,495,023	390	1,180,911	118	6,609,701	685		
March	3,016,274	328	2,624,898	288	6,213,597	610		
April	4,526,549	595	3,044,872	328	6,268,996	635	Y	
May	3,998,982	503	4,807,734	420	6,613,496	706		
June**	3,400,398	420	6,212,200	645	6,062,604	621		
TOTAL	\$ 38,312,117	4,300	\$ 40,505,947	4,368	\$ 74,409,260	6,770	\$ 42,394,228	4,423

Number of Units Detail				
Type of dwelling	Total	Osceola County	City of Kissimmee	City of St Cloud
Single Family	286	216	1	69
Single Family-S/T rental	55	55		
Single Family-Credits	2		2	
Townhomes	48	44	4	
Townhomes-S/T rental	0			
Condominiums	20	20		
Multifamily	147	147		
Mobile Homes	2	2		
Total	560	484	7	69

^{*}Number of Units as computed based on reports received by the City of Kissimmee, City of St. Cloud, and Osceola County

^{**}Accrual

Budget	
Final Budget: Revenue	\$ 50,000,000

Terms of Sale: The Purchase Price** for the Home will be as follows:

Base Price:

\$ 287,999.00

1901 39 ft

Lot Premium:

\$ 25,500.00

Options Selected at Contract:

\$ 12,080.00

Purchase Incentive(s):

\$ -17,500.00

\$ 0.00

\$ 0.00

NO POOL GATED Comm.

TOTAL PURCHASE PRICE **:

\$ 308,079.00

PURCHASE PRICE AND PAYMENTS

2244 59 ft

PURCHASE PRICE:

Base Purchase Prices		
Base Purchase Price:	S	273,990.00
Add: Options Visconia Visconia	S	6.000.00
Add: Options, Upgrades and Extras per Change Order Summary:	S	45,309.00
Less Incentives and Other Discretionary Reductions.	S	43,778.00
Total Purchase Price:	S	281,521.00

NON GATED

Pricing Information:

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Base Price	
Lot Premium:	\$299,990 00
Options Total:	\$9,000.00
Non-Standard Options Total	\$38,360.00
Elevation:	\$1,445 00
Sales Program:	\$2,900.00
Price Adjustment:	(\$4,800.00)
	\$0.00
Total Purchase Price:	\$346,895.00
Other Sales Program Amount	
	\$7,000.00



Osceola Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to December 31, 2019

Price Range \$ 1 - 49,999	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$ 50,000 - 59,999	53	0.72%	187,783	14,617	8.00%	82	4	0.9
	20	0.27%	56,475	53,850	95.00%	82	2	1.2
\$ 60,000 - 69,999 \$ 70,000 - 79,999	40	0.54%	73,447	64,475	88.00%	48	4	1.2
	69	0.94%	79,488	74,901	94.00%	59	1	0.2
\$ 80,000 - 89,999	88	1.20%	89,836	84,939	95.00%	69	12	1.6
\$ 90,000 - 99,999	93	1.26%	101,956	94,108	92.00%	75	11	1.4
\$ 100,000 - 119,999	217	2.95%	118,383	110,867	94.00%	61	41	2.3
\$ 120,000 - 139,999	346	4.70%	134,567	128,867	96.00%	48	63	2.2
\$ 140,000 - 159,999	461	6.27%	155,041	149,603	96.00%	48	72	1.9
\$ 160,000 - 179,999	641	8.71%	173,822	169,586	98.00%	47	105	2.0
\$ 180,000 - 199,999	696	9.46%	193,595	188,958	98.00%	54	143	2.5
\$ 200,000 - 249,999	2,144	29.14%	229,795	224,494	98.00%	60	443	2.5
\$ 250,000 - 299,999	1,286	17.48%	276,981	270,573	98.00%	65	335	3.1
\$ 300,000 - 349,999	533	7.24%	328,178	320,574	98.00%	77	211	4.8
\$ 350,000 - 399,999	303	4.12%	381,964	371,958	97.00%	76	136	5.4
\$ 400,000 - 499,999	184	2.50%	456,359	443,091	97.00%	82	131	8.5
\$ 500,000 - 599,999	88	1.20%	559,877	541,683	97.00%	107	69	9.4
\$ 600,000 - 699,999	38	0.52%	674,696	647,336	96.00%	138	34	10.7
\$ 700,000 - 799,999	16	0.22%	762,225	739,125	97.00%	70	27	20.3
\$ 800,000 - 899,999	14	0.19%	865,832	833,429	96.00%	92	18	15.4
\$ 900,000 - 999,999	8	0.11%	976,849	945,078	97.00%	69	7	10.5
\$ 1,000,000 - and over	20	0.27%	1,818,595	1,697,113	93.00%	160	52	31.2
Totals	7,358	100.00%	243,774	235,837	97.00%	62	1,921	3.1

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.

Source: My Florida Regional MLS